

Going Global

Export Guide for Textiles and Apparel



Office of Textiles and Apparel

OTEXA



INTERNATIONAL
TRADE
ADMINISTRATION

Office of Textiles and Apparel

The Office of Textiles and Apparel (OTEXA) oversees programs and strategies to improve domestic and international competitiveness of the U.S. textiles, apparel footwear and travel goods industries. OTEXA promotes trade programs and works on behalf of U.S. companies to improve domestic and global business environments and promote export opportunities. If you are a U.S. manufacturer, supplier or exporter, OTEXA can help you plan your market entry the right way using OTEXA's services. These resources will help you better understand your product's potential in a given market, the best prospects for success and best business practices before you start exporting.

International Trade Administration

The International Trade Administration (ITA) strengthens the competitiveness of U.S. industry, promotes trade and investment, and ensures fair trade through the rigorous enforcement of our trade laws and agreements. ITA works to improve the global business environment and helps U.S. organization compete at home and abroad. ITA supports President Obama's recovery agenda and the National Export Initiative to sustain economic growth and support American jobs.

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INTRODUCTION

The growth of the global economy provides U.S. firms with greater opportunities to seek out new markets and customers and to expand their businesses. Moreover, with increased competition from overseas, companies are looking to diversify their client base and find new ways to grow.

The supply chain for textiles and apparel has become increasingly global, to include North America, Latin America, Europe, Africa and the Asia Pacific region. Customers, suppliers, manufacturers, and assemblers are located throughout the world, and represent new potential partners for U.S. firms looking to expand abroad.

2010 showed an increase in total exports at 19.7 billion. The first half of 2011 has a 20% increase in U.S. Exports compared to the second half of 2010 YTD. As foreign markets rebound and look to increase their purchases of textiles and apparel, U.S. companies have an opportunity to grow their business internationally.

This market report presents the 15 largest export markets for U.S. exports of textiles and apparel. U.S. exporters are supplying yarns, fabrics, and finished products to mills, processors, assemblers, and consumers. The report provides economic and trade information for each of the 15 markets, as well as detailed data on export trends and processes. U.S. exporters of textiles and apparel can use this information to help determine which markets are most attractive and offer the greatest long-term growth opportunities.

This report also profiles the 5 fastest growing markets for U.S. exports of textiles and apparel. While exports to these countries are at lower levels, exports are growing rapidly and present new opportunities for U.S. companies. The increase in exports to these markets can be attributed to numerous factors including economic development and recently-signed Free Trade Agreements with the United States.

The report also highlights each textile and apparel category, classified under the Harmonized System, and the corresponding top 5 export markets. Further information on countries not detailed in this report can be found online at the Office of Textiles and Apparel (OTEXA) website at www.otexa.ita.doc.gov. In addition, OTEXA provides counseling and advisory services and can help U.S. exporters prepare for entry into new markets.

TOP 15

Top Markets for U.S. Textile and Apparel Exports

Country	Top 3 Product Exports		
Canada	HS 61	HS 62	HS 57
Mexico	HS 59	HS 52	HS 61
Honduras	HS 52	HS 55	HS 61
China	HS 55	HS 56	HS 54
Dominican Republic	HS 52	HS 62	HS 55
Japan	HS 61	HS 62	HS 56
United Kingdom	HS 61	HS 62	HS 56
El Salvador	HS 60	HS 61	HS 54
Belguim/Luxemburg	HS 56	HS 55	HS 62
Hong Kong	HS 59	HS 56	HS 62
South Korea	HS 54	HS 59	HS 62
Germany	HS 59	HS 63	HS 56
Netherlands	HS 54	HS 63	HS 62
Guatemala	HS 52	HS 60	HS 63
Brazil	HS 54	HS 56	HS 59

These markets are ranked based on the value of U.S. textile and apparel exports in 2010. The largest textile markets and largest apparel markets are noted within the relevant profiles. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information.

1: CANADA



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS57

PROFILE

Population: 34.1 million

Capital: Ottawa

Government: Constitutional Monarchy

Language: English

Currency: Canadian Dollar

ECONOMY

2010 Nominal GDP: \$1,336 B

2010 Nominal GDP per Capita: \$39,668

	2007	2008	2009	2010
Real GDP Growth Rate (%)	2.5	0.4	-2.6	3.0

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Canadian Exports to the World	456.5	321.5	391.9
Canadian Imports from the World	408.9	316.6	388.0
U.S. Exports to Canada	354.7	237.7	290.0
U.S. Imports from Canada	339.5	226.2	276.5
U.S. Trade Balance with Canada	15.2	11.5	13.5

Rank of Canada as U.S. Export Market in 2010: 1st Largest

Rank of Canada as Source of U.S. Imports in 2010: 2nd Largest

Principal U.S. Exports to Canada in 2010: Transportation Equipment, Machinery (except electrical), Chemicals, Computer and Electronic Products, Primary Metal Manufacturing

Principal U.S. Imports from China in 2010: Oil and Gas, Transportation Equipment, Chemicals, Primary Manufacturing, Petroleum and Coal Products

TEXTILE AND APPAREL TRADE WITH CANADA (RANK: 1)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	4,223	4,485	4,524	4,661	3,956	4,465
% Change	---	6.2	0.8	3.0	-17.8	12.9

Top U.S. Export Categories in 2010: Knit T-shirts and Knit Tops, Trousers and Shorts, Felt Fabric & other Non-Wovens, Specialty Fabrics and Industrial Fabrics

Key Notes and Trends: Following a drop in 2010, textile and apparel trade with Canada has improved, with U.S. exports to Canada increasing 13% in 2010.

EXPORTING TO CANADA

Licensing Requirements: Import Licenses are granted to all applicants for a nominal fee from Import Controls Division of the Canadian Department of Foreign Affairs and International Trade; the U.S. Shipper's Export Declaration is no longer required for shipments to Canada

Trade Agreements: North American Free Trade Agreement (NAFTA)

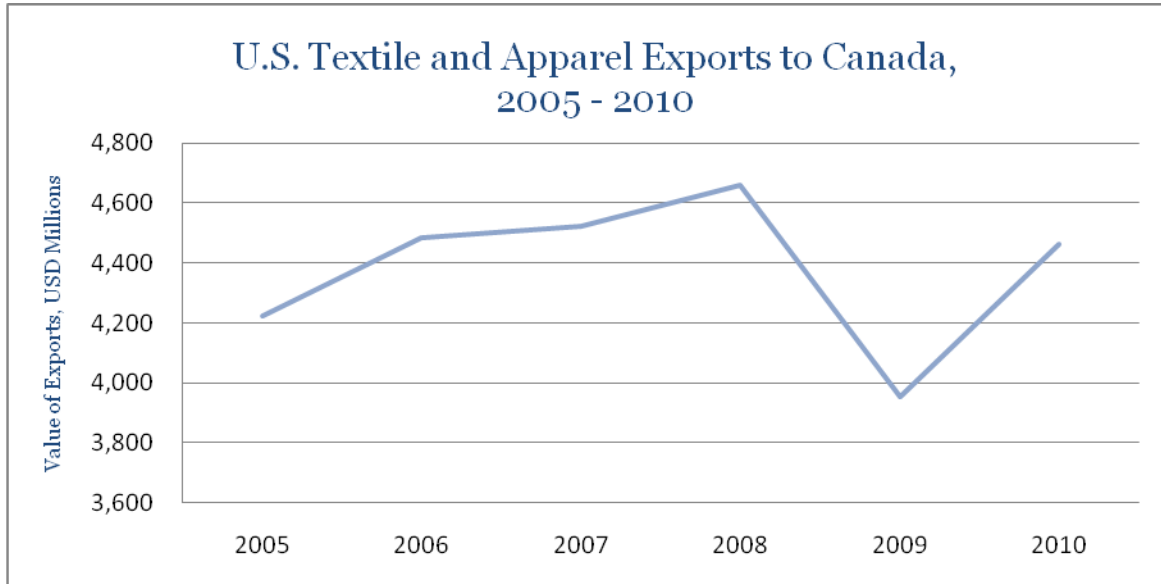
Tariffs: Textile and apparel goods manufactured in the U.S. are duty free if they qualify under NAFTA

Non-Tariff Taxes (or Value Added Tax): 6% Goods and Services Tax (GST) on textiles and apparel

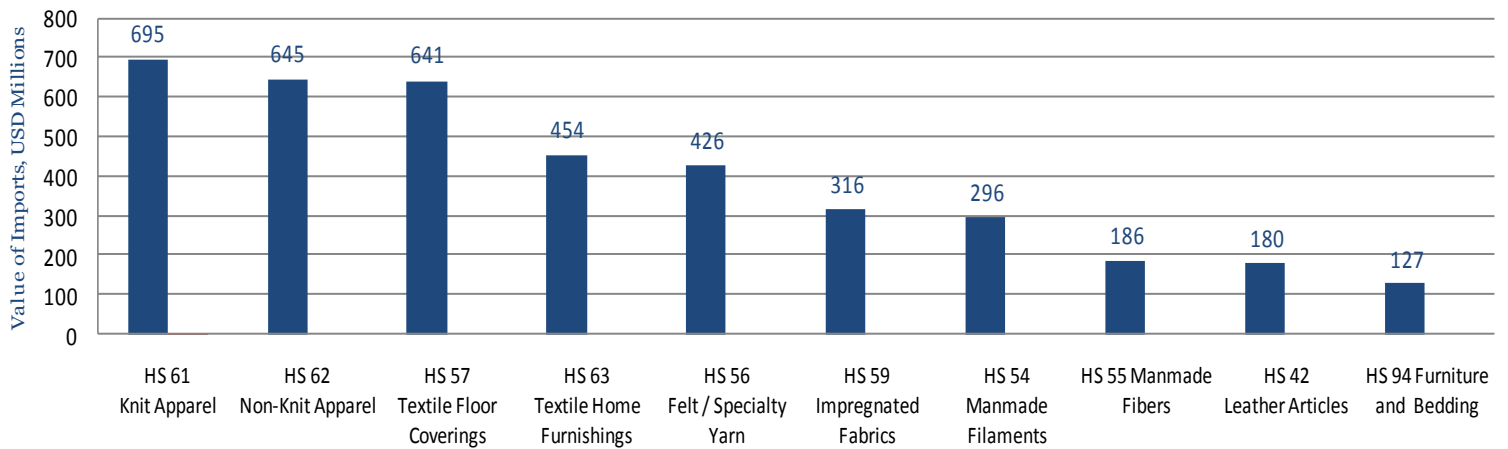
Transport: Low volume shipments should be sent by air, courier or mail to manage customs clearance charges; exporters with sufficient volume should consider customized shipping programs

For more information view the [OTEXA Market Report: Canada](#)

1: CANADA



Primary U.S. Textile and Apparel Product Exports to Canada, 2010



2: MEXICO



TOP 3 SELLING EXPORT PRODUCTS:

HS 59

HS 52

HS 61

PROFILE

Population: 113.7 million
Capital: Mexico City
Government: Federal Republic

Language: Spanish
Currency: Mexican Peso

ECONOMY

2010 Nominal GDP: \$1.56 T

2010 Nominal GDP per Capita: \$13,800

	2007	2008	2009	2010
Real GDP Growth Rate (%)	3.3	1.5	-6.5	5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Mexican Exports to the World	908.8	234.4	301.5
Mexican Imports from the World	297.7	229.6	298.8
U.S. Exports to Mexico	151.2	128.9	163.3
U.S. Imports from Mexico	215.9	176.7	229.7
U.S. Trade Balance with Mexico	-64.7	-47.8	-66.4

Rank of Mexico as U.S. Export Market in 2010: 2nd Largest

Rank of Mexico as Source of U.S. Imports in 2010: 3rd Largest

Principal U.S. Exports to Mexico in 2010: Computer and Electronic Products, Transportation Equipment, Chemicals, Machinery (non-electrical), Petroleum and Coal Products

Principal U.S. Imports from Mexico in 2010: Computer and Electronic Products, Transportation Equipment, Oil and Gas, Electrical Equipment: Appliances and Components, Machinery (non-electrical)

TEXTILE AND APPAREL TRADE WITH MEXICO (RANK: 2)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	5,190	5,097	4,478	4,262	3,640	4,307
% Change	---	-1.8	-13.8	-5.0	-17.1	+18.3

Top U.S. Export Categories in 2010: Coated Fabrics, Cotton Yarn and Fabric, Knit Apparel and Accessories, Knit Fabrics, Felt/Specialty Yarn

Key Notes and Trends: Mexico is a major apparel assembler in the clothing supply chain; many fabrics exported to Mexico for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market; although exports have fallen over the past 5 years, Mexico remains the second largest market for U.S. companies, with exports up from 2010 levels.

EXPORTING TO MEXICO

Licensing Requirements: Exporters must verify that the Mexican importer is registered with the Secretariat of Finance and Public Credit (Hacienda); Mexican law is very strict with documentation for textile products

U.S. Trade Agreements: North American Free Trade Agreement (NAFTA)

Tariffs: Textile and apparel goods manufactured in the U.S. are duty free if they qualify under NAFTA

Non-Tariff Taxes (or Value Added Tax): 10 – 15%

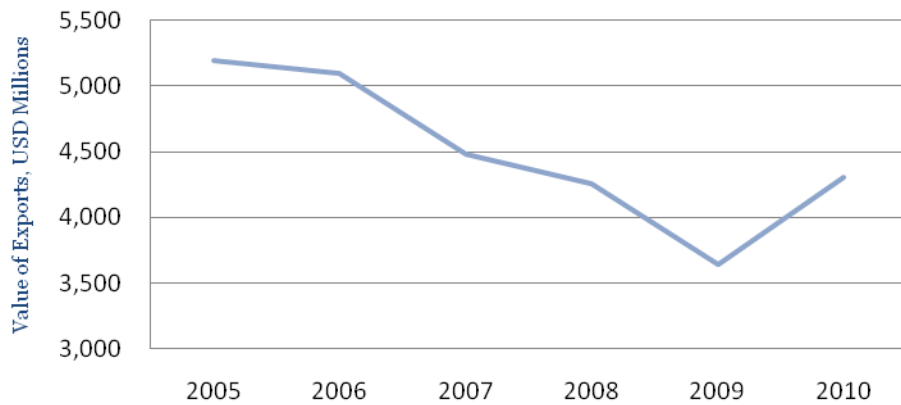
Transport: Exporters are advised to use a freight forwarder with experience when exporting to Mexico

For more information view the [OTEXA Market Report: Mexico](#)

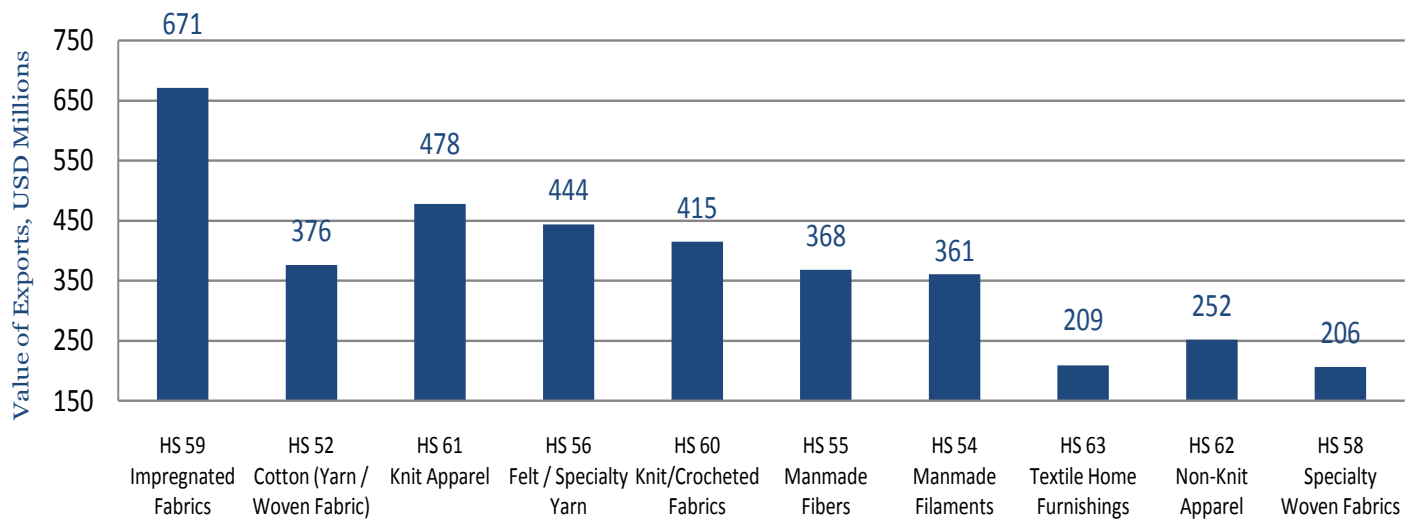
2: MEXICO



U.S. Textile and Apparel Exports to Mexico, 2005 - 2010



Primary U.S. Textile and Apparel Product Exports to Mexico, 2010



3: HONDURAS



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 55

HS 61

PROFILE

Population: 8.1 million
 Capital: Tegucigalpa
 Government: Democratic Constitutional Republic

Language: Spanish
 Currency: Lempira

ECONOMY

2010 Nominal GDP: \$15.3 B

2010 Nominal GDP per Capita: \$4,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.2	4.0	-1.9	2.5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Honduran Exports to the World	2.8	2.6	2.6
Honduran Imports from the World	8.1	5.9	6.8
U.S. Exports to Honduras	3.0	2.1	2.6
U.S. Imports from Honduras	1.0	1.1	1.0
U.S. Trade Balance with Honduras	2.0	1.0	1.6

Rank of Honduras as U.S. Export Market in 2010: 42nd Largest

Rank of Honduras as Source of U.S. Imports in 2010: 48st Largest

Principal U.S. Exports to Honduras in 2010: Textiles and Fabrics, Petroleum and Coal Products, Chemicals, Food Products, Computer and Electronic Products, Agricultural Products

Principal U.S. Imports from Honduras in 2010: Apparel Manufacturing Products, Transportation Equipment, Agricultural Products, Fish and Marine Products, Waste and Scrap

TEXTILE AND APPAREL TRADE WITH HONDURAS (RANK: 3)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	1,444	1,398	1,489	1,526	1,053	1,455
% Change	---	-3.3	6.5	2.5	-44.9	38.2

Top U.S. Export Categories in 2010: Cotton (Yarn/Woven Fabric), Manmade Fibers, Knit/Crocheted Apparel and Accessories, Knit/Crocheted Fabrics, Manmade Filaments

Key Notes and Trends: Honduras is a major apparel assembler in the clothing supply chain; many fabrics exported to Honduras for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market.

EXPORTING TO HONDURAS

Licensing Requirements: For U.S. exports to receive the preferential tariff treatment, the Honduran importer should present a certification in support of the claim of preference to the Honduran Customs authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

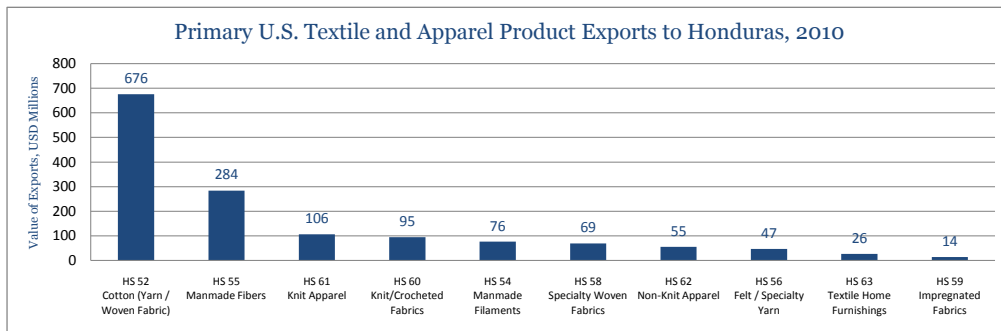
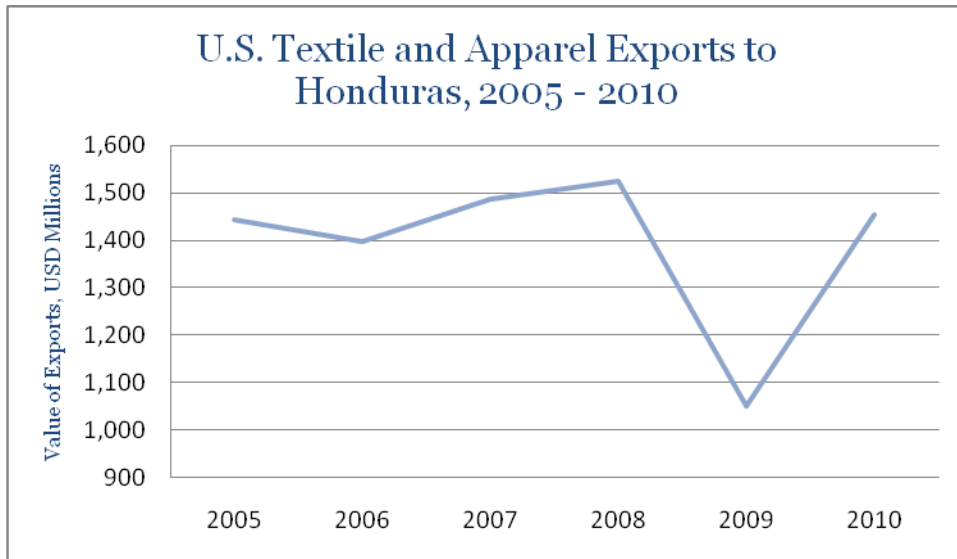
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 12%

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: Honduras](#)

3: HONDURAS



4: CHINA



TOP 3 SELLING EXPORT PRODUCTS:

HS 55

HS 56

HS 54

PROFILE

Population: 1.3367 billion
Capital: Beijing
Government: Communist State

Language: Chinese (Mandarin, Cantonese)
Currency: Renminbi (Yuan)

ECONOMY

2010 Nominal GDP: \$5,745 B

2010 Nominal GDP per Capita: \$7,400

	2007	2008	2009	2010
Real GDP Growth Rate (%)	13.0	9.6	8.7	10.3

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Chinese Exports to the World	1,429	1,212	1,578
Chinese Imports from the World	1,032	1,004	1,394
U.S. Exports to China	69.7	69.5	91.9
U.S. Imports from China	337.8	296.4	364.9
U.S. Trade Balance with China	-268.0	-226.9	-273

Rank of China as U.S. Export Market in 2010: 3rd Largest

Rank of China as Source of U.S. Imports in 2010: 1st Largest

Principal U.S. Exports to China in 2010: Computers and Electronic Products, Agricultural Products, Chemicals, Transportation Equipment, Waste and Scrap

Principal U.S. Imports from China in 2010: Computers and Electronics Products, Manufactured Commodities, Apparel and Accessories, Electrical Equipment/Appliances, Leather and Allied Products

TEXTILE AND APPAREL TRADE WITH CHINA (RANK: 4)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	682.3	773.6	849.0	959.7	883.9	1,123
% Change	---	13.4	9.7	13.0	-8.6	27.1

Top U.S. Export Categories in 2010: manmade fibers, felt and specialty yarn, manmade filaments, impregnated fabrics, and glass/glassware

Key Notes and Trends: China is a major apparel assembler in the clothing supply chain; despite significant drop in exports to China, 2010 has rebounded quickly; textile and apparel exports topped \$265 M in the first half, well above the \$195 M in exports in the first half of 2009

EXPORTING TO CHINA

Licensing Requirements: Certain goods and commodities are subject to import licensing

U.S. Trade Agreements: N/A

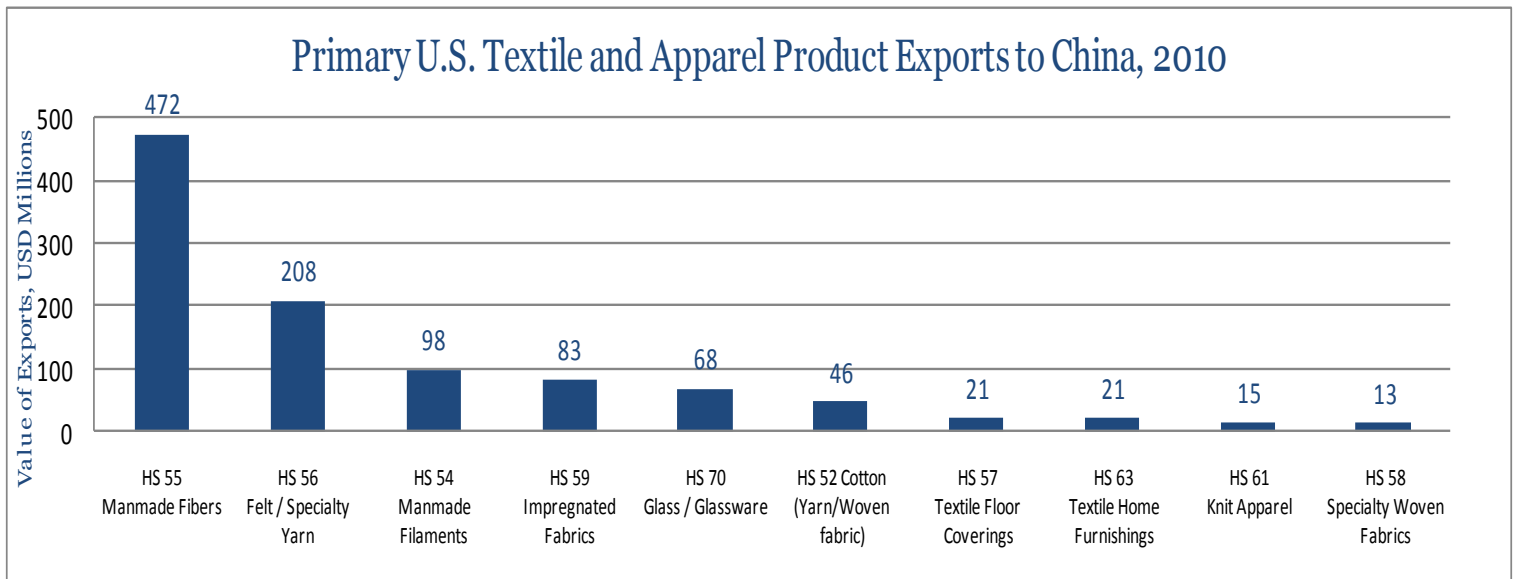
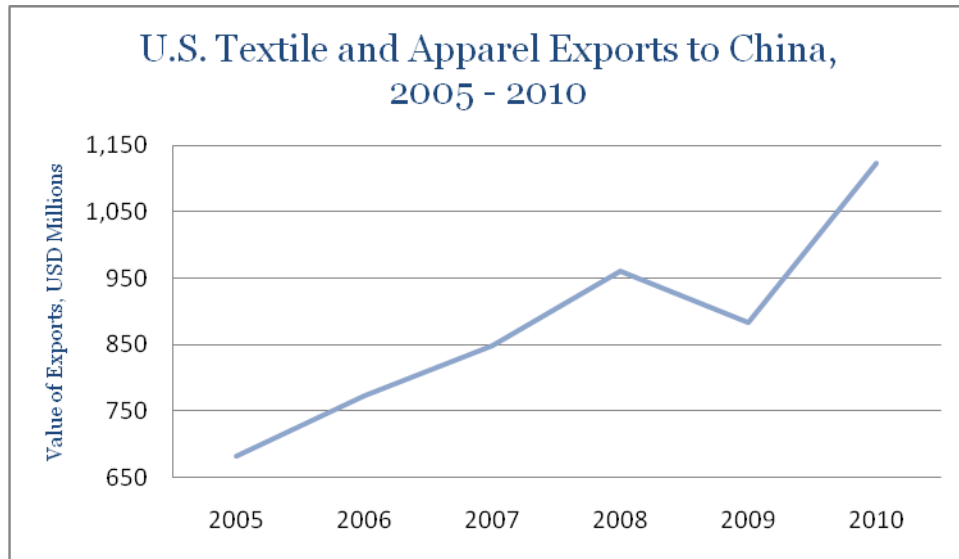
Tariffs: 1 – 38%; MFN

Non-Tariff Taxes (or Value Added Tax): 13 – 17%, application of the VAT continues to be uneven

Transport: Trading and Distribution rights are considered as separate issues and granted separately

For more information view the [OTEXA Market Report: China](#)

4: CHINA



5: DOMINICAN REPUBLIC



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 62

HS 55

PROFILE

Population: 9.6 million
 Capital: Santo Domingo
 Government: Democratic Republic

Language: Spanish
 Currency: Dominican Peso

ECONOMY

2010 Nominal GDP: \$50.9 B

2010 Nominal GDP per Capita: \$8,600

	2007	2008	2009	2010
Real GDP Growth Rate (%)	8.5	5.3	3.5	4.2

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Dominican Exports to the World	----	----	----
Dominican Imports from the World	----	----	----
U.S. Exports to D. Republic	4.8	3.4	4.6
U.S. Imports from D. Republic	4.0	3.3	3.7
U.S. Trade Balance with D. Republic	0.8	0.1	0.9

Rank of China as U.S. Export Market in 2010: 35th Largest

Rank of Dominican Republic as Source of U.S. Imports in 2010: 51st Largest

Principal U.S. Exports to Dominican Republic in 2010: Petroleum and Coal Products, Food Products, Transportation Equipment, Chemicals, Textiles and Fabrics

Principal U.S. Imports from Dominican Republic in 2010: Manufactured Commodities, Apparel Manufacturing Products, Beverages and Tobacco Products, Electrical Equipment: Appliances and Components

TEXTILE AND APPAREL TRADE WITH THE DOMINICAN REPUBLIC (RANK: 5)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	1,090	1,023	776	675	581	672
% Change	---	-6.6	-31.9	-14.9	-16.1	15.6

Top U.S. Export Categories in 2010: Cotton (Yarn/Woven Fabric), Non-Knit Apparel and Accessories, Manmade Fibers, Knit/Crocheted Fabrics, Felt/Specialty Yarn

Key Notes and Trends: The DR is a major apparel assembler in the clothing supply chain; many fabrics exported to the DR for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market; while the DR is the 5th largest market for the U.S., exports have steadily decreased.

EXPORTING TO THE DOMINICAN REPUBLIC

Licensing Requirements: For U.S. exports to the DR to receive the preferential tariff treatment, the DR importer should present certification in support of the claim of preference to the Dominican Customs Authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

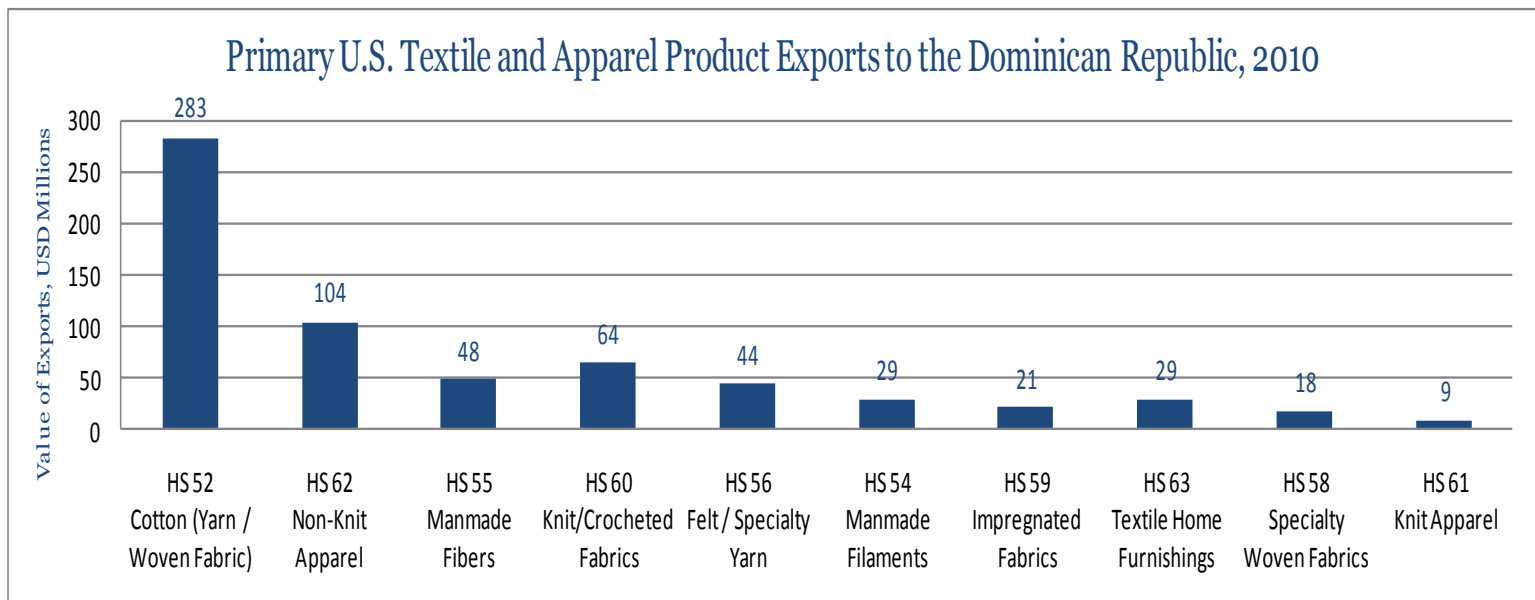
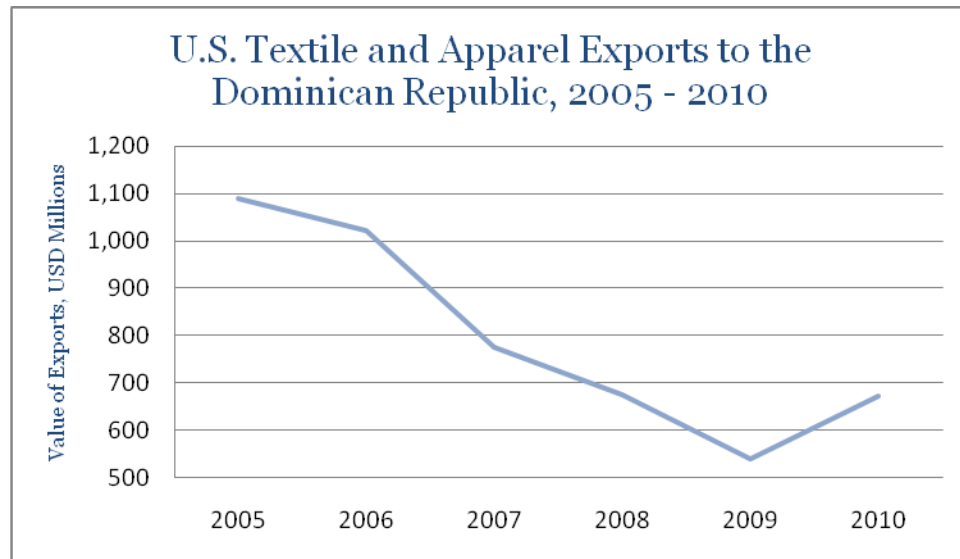
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 16% (ITBIS - Impuesto sobre la Transferencia de Bienes Industrializay Servicios)

Transport: The use of pre-shipment inspection services in foreign trade transactions is not compulsory

For more information view the [OTEXA Market Report: Dominican Republic](#)

5: DOMINICAN REPUBLIC



6: JAPAN



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS 56

PROFILE

Population: 126.4 million

Language: Japanese

Capital: Tokyo

Currency: Yen

Government: Parliamentary Government with a Constitutional Monarchy

ECONOMY

2010 Nominal GDP: \$5,391 B

2010 Nominal GDP per Capita: \$34,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	2.4	-1.2	-5.2	3

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Japanese Exports to the World	709.7	782.0	580.5	770.0
Japanese Imports from the World	619.8	762.5	551.8	694.3
U.S. Exports to Japan	61.2	65.1	51.1	60.5
U.S. Imports from Japan	145.5	139.3	95.8	120.3
U.S. Trade Balance with Japan	-84.3	-74.1	-44.7	-59.3

Rank of Japan as U.S. Export Market in 2010: 4th Largest

Rank of Japan as Source of U.S. Imports in 2010: 4th Largest

Principal U.S. Exports to Japan in 2010: Chemicals, Computer and Electronic Products, Transportation Equipment, Agricultural Products, Food Products

Principal U.S. Imports from Japan in 2010: Transportation Equipment, Computer and Electronic Products, Machinery (non-electrical), Chemicals, Electrical Equipment/Appliances

TEXTILE AND APPAREL TRADE WITH JAPAN (RANK: 6)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	670.9	662.1	562.8	572.0	516.5	589.0
% Change	---	-1.3	-17.6	1.6	-10.7	14.0

Top U.S. Export Categories in 2010: Knit Apparel and Accessories, Non-knit apparel, Felt/Specialty Yarn, Leather Articles, Manmade Filaments

Key Notes and Trends: Textile and apparel exports to Japan have seen a rebound in 1st half comparisons between 2009 and 2010; continued growth is likely dependent on the strength of the Japanese economy

EXPORTING TO JAPAN

Licensing Requirements: The Japanese Ministry of International Trade and Industry (MITI) licenses the importation of silk fabrics and silk materials; import approval is also required for apparel containing animal hides, feathers or leather from species covered by provisions of the Washington Convention

U.S. Trade Agreements: N/A

Tariffs: 0 – 30%; goods from the U.S. are charged WTO rates unless a lesser "temporary" rate exists

Non-Tariff Taxes (or Value Added Tax): 5% (consumption tax)

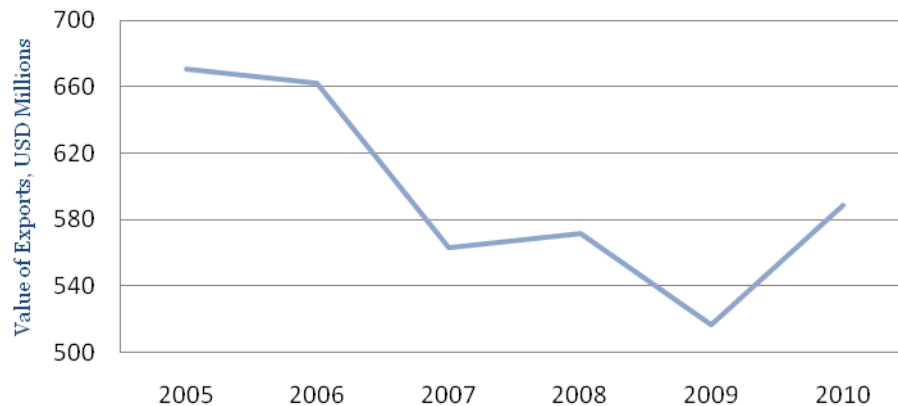
Transport: Importers are responsible for paying recycling costs associated with packaging and shipping goods

For more information view the [OTEXA Market Report: Japan](#)

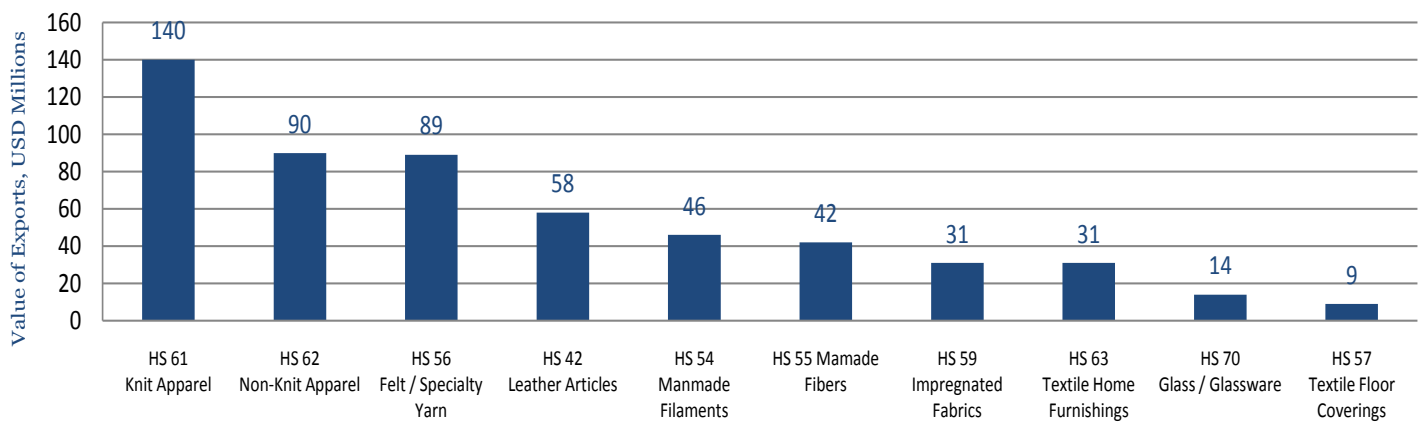
6: JAPAN



U.S. Textile and Apparel Exports to Japan, 2005 - 2010



Primary U.S. Textile and Apparel Product Exports to Japan, 2010



7: UNITED KINGDOM



TOP 3 SELLING EXPORT PRODUCTS:

HS 61

HS 62

HS 56

PROFILE

Population: 62.7 million

Language: English

Capital: London

Currency: Pound Sterling

Government: Constitutional Monarchy and Commonwealth Realm

ECONOMY

2010 Nominal GDP: \$2,189 B

2010 Nominal GDP per Capita: \$35,100

	2007	2008	2009	2010
Real GDP Growth Rate (%)	2.6	0.5	-4.9	1.6

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
UK Exports to the World	434.8	458.8	356.5	----
UK Imports from the World	622.1	631.6	484.3	----
U.S. Exports to UK	50.0	53.6	45.7	48.5
U.S. Imports from UK	56.9	58.6	47.5	49.8
U.S. Trade Balance with UK	-6.9	5.0	-1.8	-1.3

Rank of UK as U.S. Export Market in 2010: 5th Largest

Rank of UK as Source of U.S. Imports in 2010: 6th Largest

Principal U.S. Exports to UK in 2010: Transportation Equipment, Chemicals, Primary Metal Manufacturing, Computer and Electronic Products, Machinery (non-electrical)

Principal U.S. Imports from UK in 2010: Chemicals, Transportation Equipment, Petroleum and Coal Products, Machinery (non-electrical), Computer and Electronic Products

TEXTILE AND APPAREL TRADE WITH THE UNITED KINGDOM (RANK: 7)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	405	420	482	483	450	543
% Change	---	3.9	14.8	0	-10.7	20.6

Top U.S. Export Categories in 2010: Knit/Crocheted Apparel and Accessories, Non-Knit Apparel and Accessories, Felt Specialty Yarn, Manmade Filaments, Impregnated Fabrics

Key Notes and Trends: Following a drop in exports in 2009, U.S. textile and apparel sales to the UK have rebounded, showing a 28% increase between the first halves of 2009 and 2010

EXPORTING TO THE UNITED KINGDOM

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

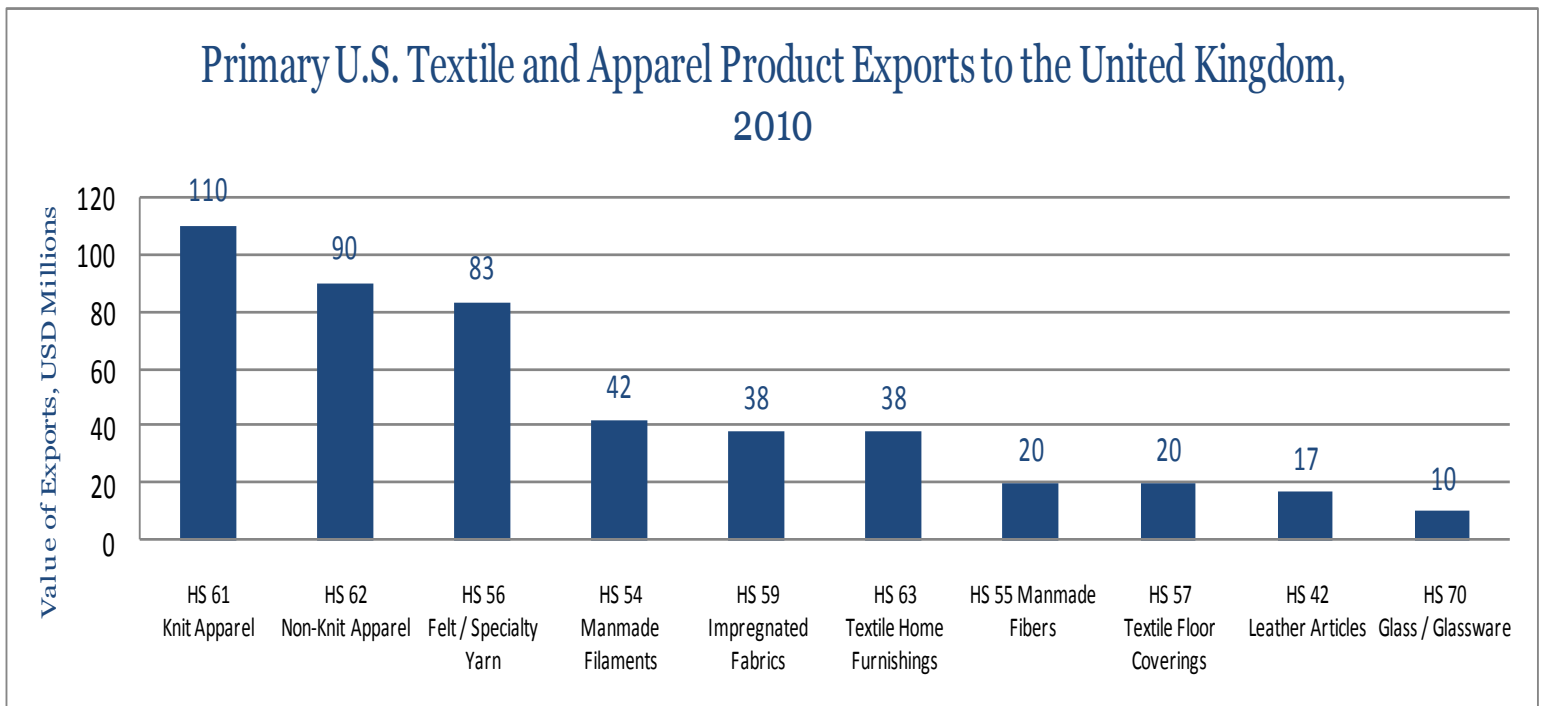
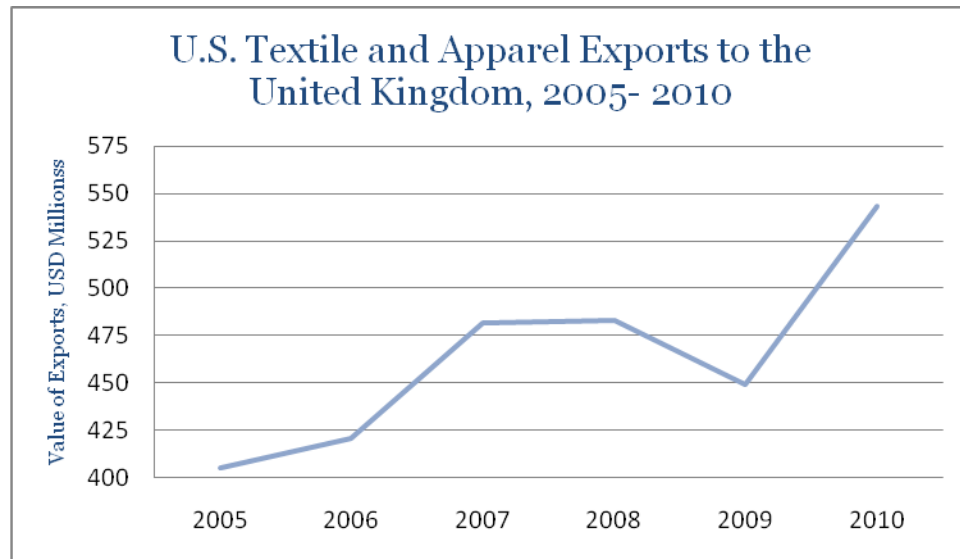
Tariffs: 0 – 17%; as a member of the European Union (EU), the UK levies EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 17.5% (0% for children's clothing and footwear)

Transport: N/A

For more information view the [OTEXA Market Report: United Kingdom](#)

7: UNITED KINGDOM



8: EL SALVADOR



TOP 3 SELLING EXPORT PRODUCTS:

HS 60

HS 61

HS 54

PROFILE

Population: 6.1 million
Capital: San Salvador
Government: Republic

Language: Spanish
Currency: U.S. Dollar, Salvadoran Colon

ECONOMY

2010 Nominal GDP: \$21.8 B

2010 Nominal GDP per Capita: \$7,300

	2007	2008	2009	2010
Real GDP Growth Rate (%)	4.3	2.4	-3.5	1.2

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
El Salvadoran Exports to the World	4.0	4.6	3.8	----
El Salvadoran Imports from the World	8.7	9.8	7.3	----
U.S. Exports to El Salvador	2.3	2.5	2.0	2.4
U.S. Imports from El Salvador	2.0	2.2	1.8	2.2
U.S. Trade Balance with El Salvador	0.3	0.2	0.2	0.2

Rank of El Salvador as U.S. Export Market in 2010: 53rd Largest

Rank of El Salvador as Source of U.S. Imports in 2010: 62nd Largest

Principal U.S. Exports to El Salvador in 2010: Petroleum and Coal Products, Chemicals, Textiles and Fabrics, Agricultural Products, Computer and Electronic Products

Principal U.S. Imports from El Salvador in 2010: Apparel and Accessories, Food Products, Food Products, Waste and Scrap, Agricultural Products, Textile Mills Products

TEXTILE AND APPAREL TRADE WITH EL SALVADOR (RANK: 8)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	622	582	552	507	378	435
% Change	---	-7.0	-5.4	-8.8	-34	14.9

Top U.S. Export Categories in 2010: Knit/Crocheted Fabrics, Knit/Crocheted Apparel and Accessories, Manmade Filaments, Cotton (Yarn/Woven Fabric), Manmade Fibers

Key Notes and Trends: El Salvador is a major apparel assembler in the clothing supply chain; many fabrics exported to El Salvador for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market; while the CAFTA-DR has supported the apparel sector, there has been increased competition with Asia following the expiration of the Multi-Fiber Agreement in 2005

EXPORTING TO EL SALVADOR

Licensing Requirements: For U.S. exports to receive the preferential tariff treatment, the El Salvadoran importer should present a certification in support of the claim of preference to the El Salvadoran Customs authorities

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

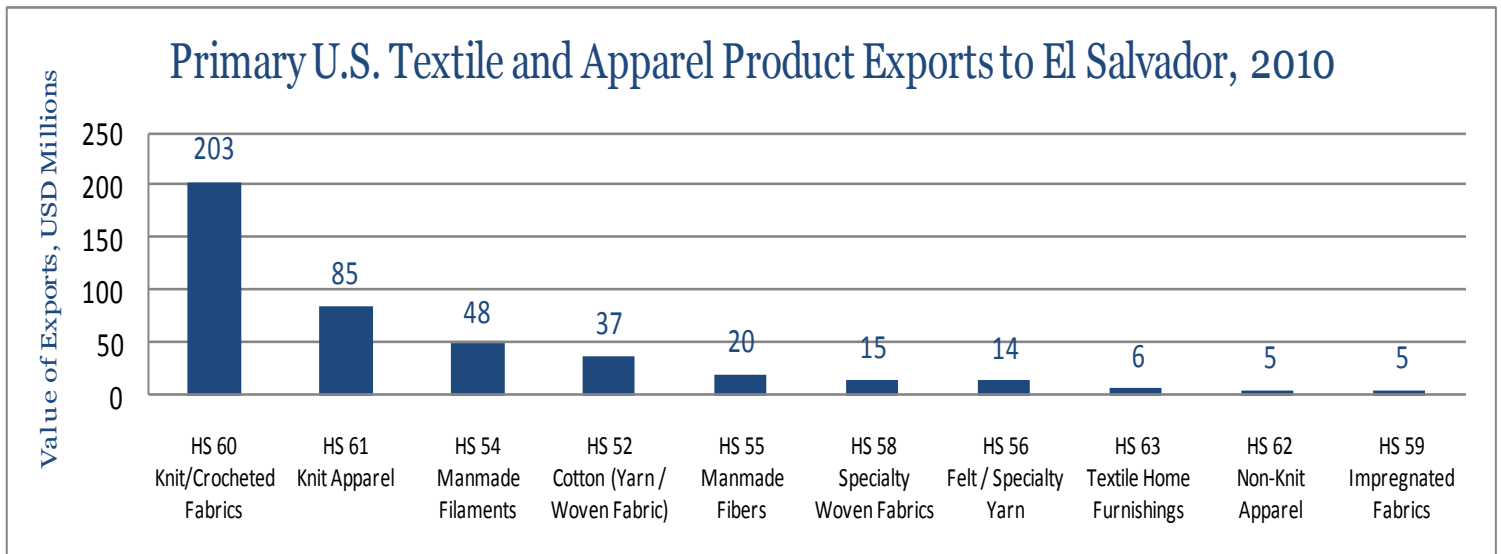
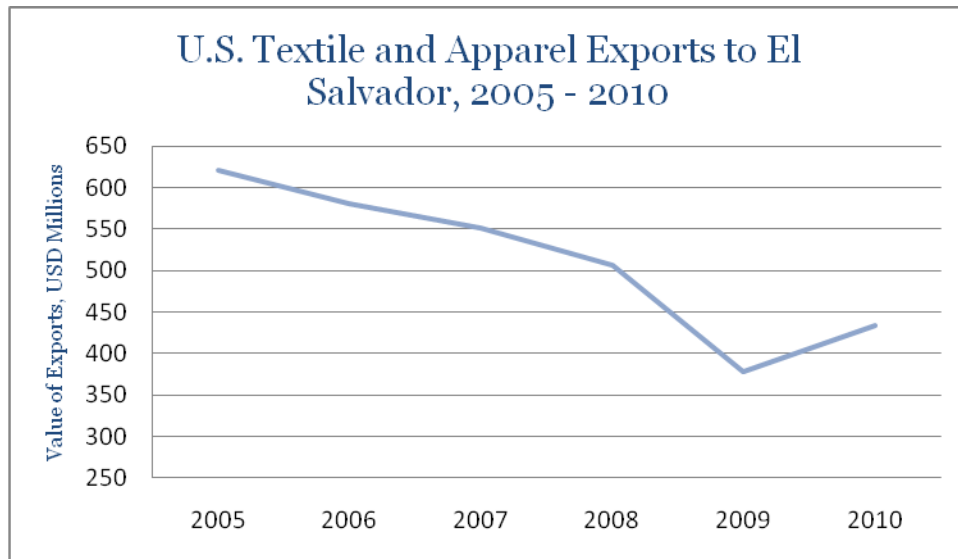
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 13%

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: El Salvador](#)

8: EL SALVADOR



9: BELGIUM



TOP 3 SELLING EXPORT PRODUCTS:

HS 56

HS 55

HS 62

PROFILE

Population: 10.4 million	Language: Dutch, French
Capital: Brussels	Currency: Euro
Government: Federal Parliamentary Democracy under a Constitutional Monarchy	

ECONOMY

2010 Nominal GDP: \$461.3 B 2010 Nominal GDP per Capita: \$37,900

	2007	2008	2009	2010
Real GDP Growth Rate (%)	5.1	2.3	0.2	2.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Belgian Exports to the World	366.8	432.3	476.8	-----
Belgian Imports from the World	351.6	413.6	470.5	-----
U.S. Exports to Belgium	25.3	28.9	21.6	25.6
U.S. Imports from Belgium	15.3	17.3	13.8	15.6
U.S. Trade Balance with Belgium	10.0	11.6	7.8	10.0

Rank of Belgium as U.S. Export Market in 2010: 14th Largest

Rank of Belgium as Source of U.S. Imports in 2010: 26th Largest

Principal U.S. Exports to Belgium in 2010: Chemicals, Manufactured Commodities, Machinery (non-electrical), Computer and Electronic Products, Transportation Equipment

Principal U.S. Imports from Belgium in 2010: Chemicals, Manufactured Commodities, Petroleum and Coal Products, Transportation Equipment, Machinery (non-electrical)

TEXTILE AND APPAREL TRADE WITH BELGIUM (RANK: 9)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	404.4	418.4	455.6	517.5	385.7	447.9
% Change	---	3.5	8.9	13.6	-34.2	16.1

Top U.S. Export Categories in 2010: Felt/Specialty Yarn, Manmade Fibers, Non-Knit Apparel and Accessories, Manmade Filaments, Knit/Crocheted Apparel and Accessories

Key Notes and Trends: After 3 years of steady growth, U.S. textile and apparel exports fell in 2009; economic conditions in the EU and Belgium remain weak but exports have shown signs of recovery

EXPORTING TO BELGIUM

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

Tariffs: 0 – 17%; as a member of the European Union (EU), Belgium levies EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 21%

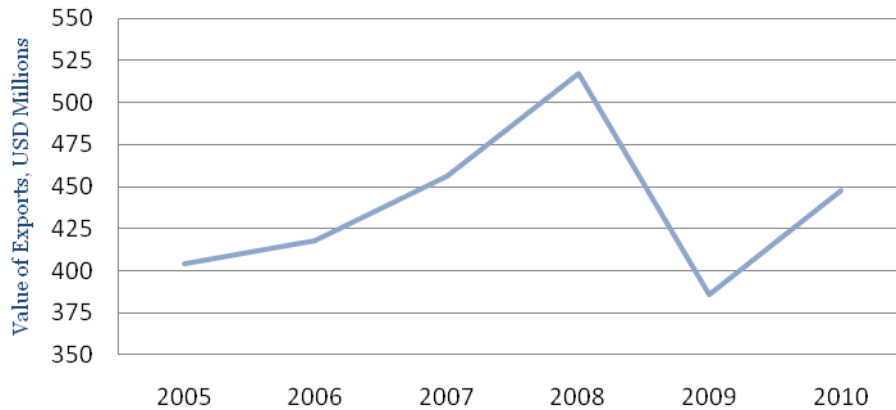
Transport: N/A

For more information view the [OTEXA Market Report: Belgium](#)

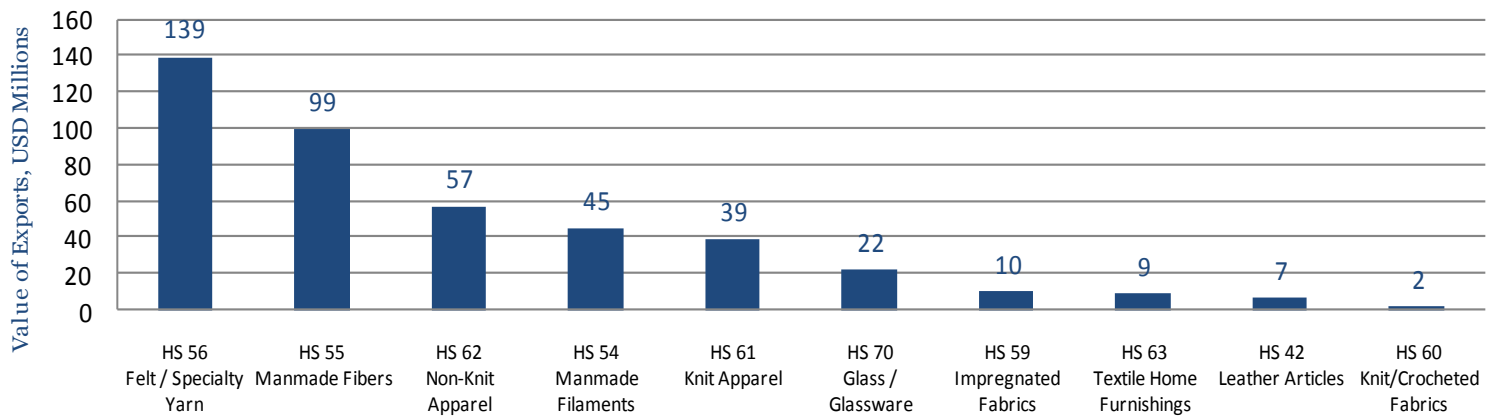
9: BELGIUM



U.S. Textile and Apparel Exports to Belgium, 2005 - 2010



Primary U.S. Textile and Apparel Product Exports to Belgium, 2010



10: HONG KONG



TOP 3 SELLING EXPORT PRODUCTS:

HS 59

HS 56

HS 62

PROFILE

Population: 7.1 million
Capital: Hong Kong
Government: Limited Democracy

Languages: English, Cantonese, Mandarin
Currency: Hong Kong Dollar

ECONOMY

2010 Nominal GDP: \$224.1 B

2010 Nominal GDP per Capita: \$45,600

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.4	2.1	-2.7	6.8

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Hong Kong Exports to the World	344.6	370.7	329.7	401.0
Hong Kong Imports from the World	367.9	393.4	352.7	442.0
U.S. Exports to Hong Kong	19.9	21.5	21.1	26.6
U.S. Imports from Hong Kong	7.0	6.5	3.6	4.3
U.S. Trade Balance with Hong Kong	12.9	15.0	17.5	22.3

Rank of Hong Kong as U.S. Export Market in 2010: 12th Largest

Rank of Hong Kong as Source of U.S. Imports in 2010: 45th Largest

Principal U.S. Exports to Hong Kong in 2010: Computer and Electronic Products, Manufactured Commodities, Chemicals, Transportation Equipment, Food Products Equipment/Appliances, Printed Matter

Principal U.S. Imports from Hong Kong in 2010: Computer and Electronic Products, Manufactured Commodities, Apparel and Accessories, Electrical Equipment/Appliances, Printed Matter

TEXTILE AND APPAREL TRADE WITH HONG KONG (RANK: 10)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	356.5	411.1	409.1	453.8	328.6	390.0
% Change	---	15.3	-0.5	10.9	-38.1	18.6

Top U.S. Export Categories in 2010: Impregnated Fabrics, Felt/Specialty Yarn, Non-Knit Apparel and Accessories, Manmade Fibers, Knit/Crocheted Apparel and Accessories

Key Notes and Trends: Hong Kong has become increasingly integrated with mainland China, and over time much of its manufacturing capacity has moved to the mainland as Hong Kong has become more service oriented; U.S. textile and apparel exports have been relatively stable and the economy has begun to improve

EXPORTING TO HONG KONG

Licensing Requirements: An import license is required for textile products; the license is valid for 28 days from the date of issue, unless otherwise endorsed and can be purchased from the Hong Kong Trade and Industry Department (HK\$40 cost, 2 business days for processing)

U.S. Trade Agreements: N/A

Tariffs: Hong Kong is a free port and does not levy tariffs or duties

Non-Tariff Taxes (or Value Added Tax): N/A

Transport: Hong Kong is separate customs territory from China and is not an entry port to mainland China

For more information view the [OTEXA Market Report: Hong Kong](#)

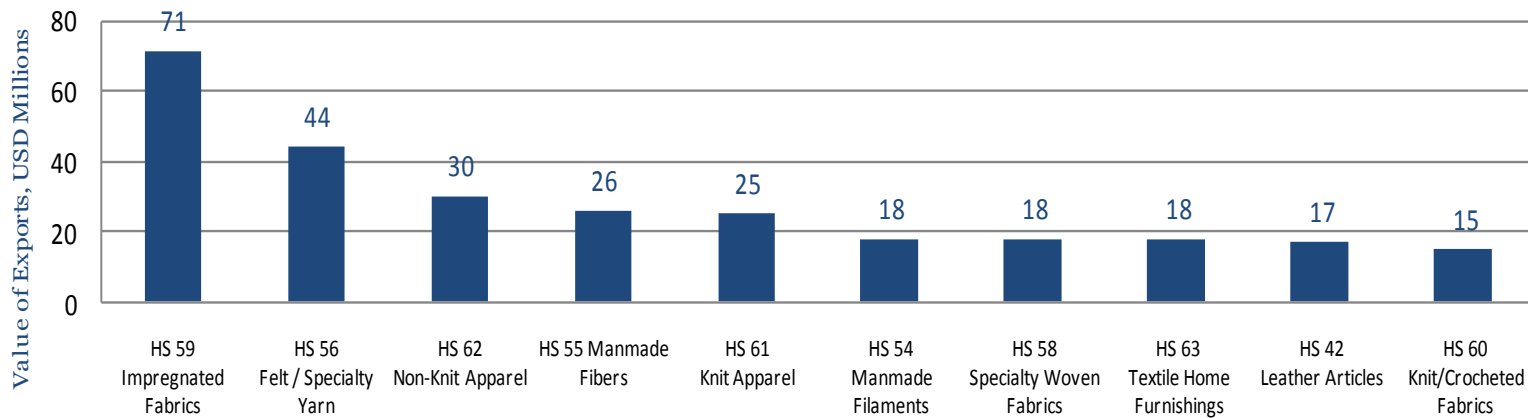
10: HONG KONG



U.S. Textile and Apparel Exports to Hong Kong, 2005 - 2010



Primary U.S. Textile and Apparel Product Exports to Hong Kong, 2010



11: SOUTH KOREA



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 59

HS 62

PROFILE

Population: 48.8 million
Capital: Seoul
Government: Republic

Language: Korean, English
Currency: South Korean Won

ECONOMY

2010 Nominal GDP: \$986.3 B

2010 Nominal GDP per Capita: \$30,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	5.1	2.3	0.2	6.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
South Korean Exports to the World	371.6	422.0	361.6	466.4
South Korean Imports from the World	356.7	435.3	323.1	425.2
U.S. Exports to South Korea	34.4	34.7	28.6	38.8
U.S. Imports from South Korea	47.6	48.1	39.2	48.9
U.S. Trade Balance with South Korea	-13.2	-13.4	-10.6	-10.1

Rank of South Korea as U.S. Export Market in 2010: 7th Largest

Rank of South Korea as Source of U.S. Imports in 2010: 7th Largest

Principal U.S. Exports to South Korea in 2010: Machinery (non-electrical), Chemicals, Computer and Electronic Products, Transportation Equipment, Agricultural Products

Principal U.S. Imports from South Korea in 2010: Computer and Electronic Products, Transportation Equipment, Electrical Equipment/Appliances, Machinery (non-electrical), Petroleum and Coal Products

TEXTILE AND APPAREL TRADE WITH SOUTH KOREA (RANK: 11)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	241.5	223.0	263.7	290.7	273.4	397.6
% Change	---	-8.3	18.3	10.2	-6.3	45.4

Top U.S. Export Categories in 2010: Manmade Filaments, Impregnated Fabrics, Non-Knit Apparel and Accessories, Manmade Fibers, Felt / Specialty Yarn

Key Notes and Trends: Following a drop in exports in 2009, U.S. textile and apparel sales to South Korea have rebounded, showing an increase in 2010 of 30%.

EXPORTING TO SOUTH KOREA

Licensing Requirements: All commodities can be imported without a license unless on a negative list of prohibited or restricted items

U.S. Trade Agreements: United States – Korea Free Trade Agreement (pending congressional approval)

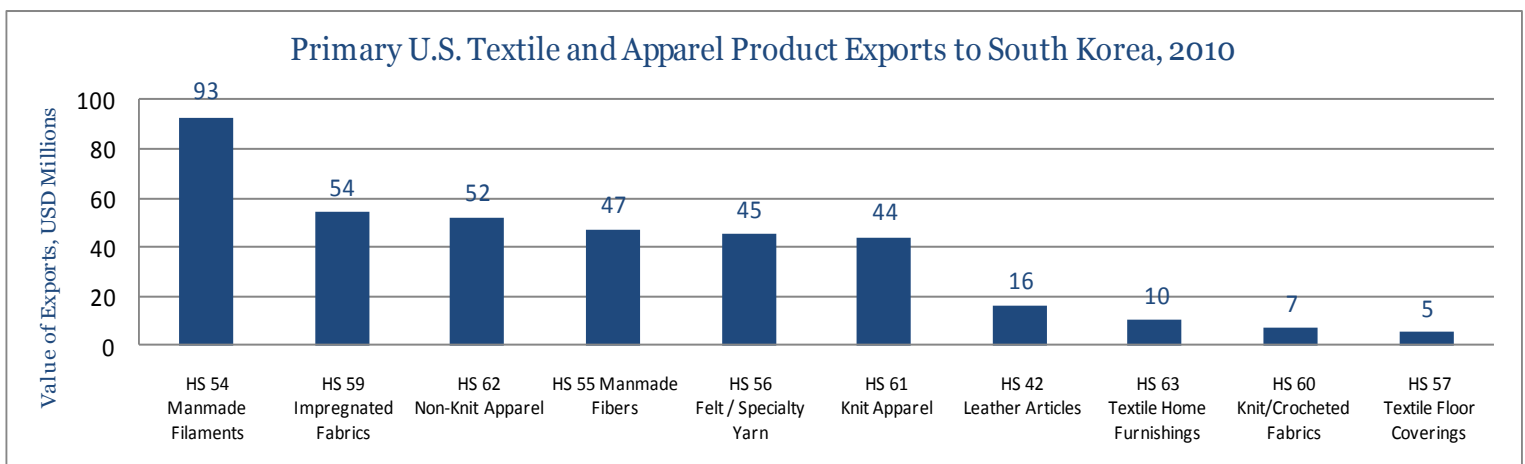
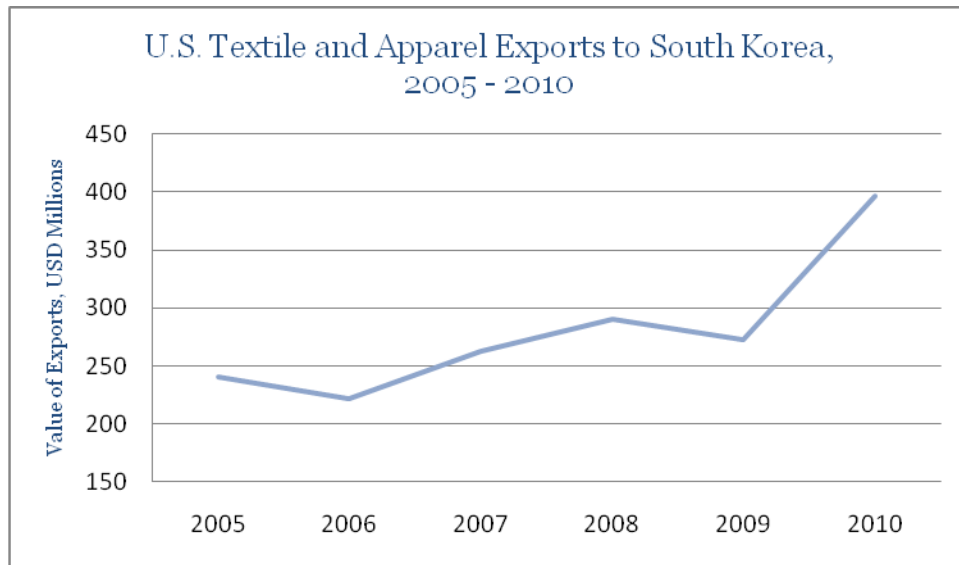
Tariffs: 0 – 13%; (the FTA would render nearly 95% of bilateral trade in consumer and industrial products duty free within 3 years, and most remaining tariffs would be eliminated within 10 years)

Non-Tariff Taxes (or Value Added Tax VAT): 10%

Transport: Goods can be released even before the filing of an import declaration and payment of tariffs; declarations may be filed at the Customs House before entering the ports, or before the goods are unloaded

For more information view the [OTEXA Market Report: South Korea](#)

11: SOUTH KOREA



12: GERMANY



TOP 3 SELLING EXPORT PRODUCTS:

HS 59

HS 63

HS 56

PROFILE

Population: 81.5 million
Capital: Berlin
Government: Federal Republic

Language: German
Currency: Euro

ECONOMY

2010 Nominal GDP: \$3,306 B

2010 Nominal GDP per Capita: \$35,900

	2007	2008	2009	2010
Real GDP Growth Rate (%)	2.5	1.2	-5.0	3.6

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
German Exports to the World	1,324	1,451	1,128	----
German Imports from the World	1,056	1,187	939.	----
U.S. Exports to Germany	49.4	54.5	43.3	48.2
U.S. Imports from Germany	94.2	97.5	71.5	82.7
U.S. Trade Balance with Germany	-44.7	-43.0	-28.2	-34.5

Rank of Germany as U.S. Export Market in 2010: 6th Largest

Rank of Germany as Source of U.S. Imports in 2010: 5th Largest

Principal U.S. Exports to Germany in 2010: Transportation Equipment, Chemicals, Computer and Electronic Products, Machinery (non-electrical), Manufactured Commodities

Principal U.S. Imports from Germany in 2010: Transportation Equipment, Chemicals, Machinery (non-electrical), Computer and Electronic Products, Primary Metal Manufacturing

TEXTILE AND APPAREL TRADE WITH GERMANY (RANK: 12)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	294.7	337.8	368.3	387.8	326.7	369.2
% Change	---	14.6	9.0	5.3	-18.7	13.0

Top U.S. Export Categories in 2010: Impregnated Fabrics, Textile Home Furnishings, Felt/Specialty Yarn, Knit/Crocheted Apparel and Accessories, Manmade Filaments

Key Notes and Trends: After 3 years of growth, U.S. textile and apparel exports fell in 2009; exports to Germany, the EU's largest economy, have shown signs of stabilization in 2010

EXPORTING TO GERMANY

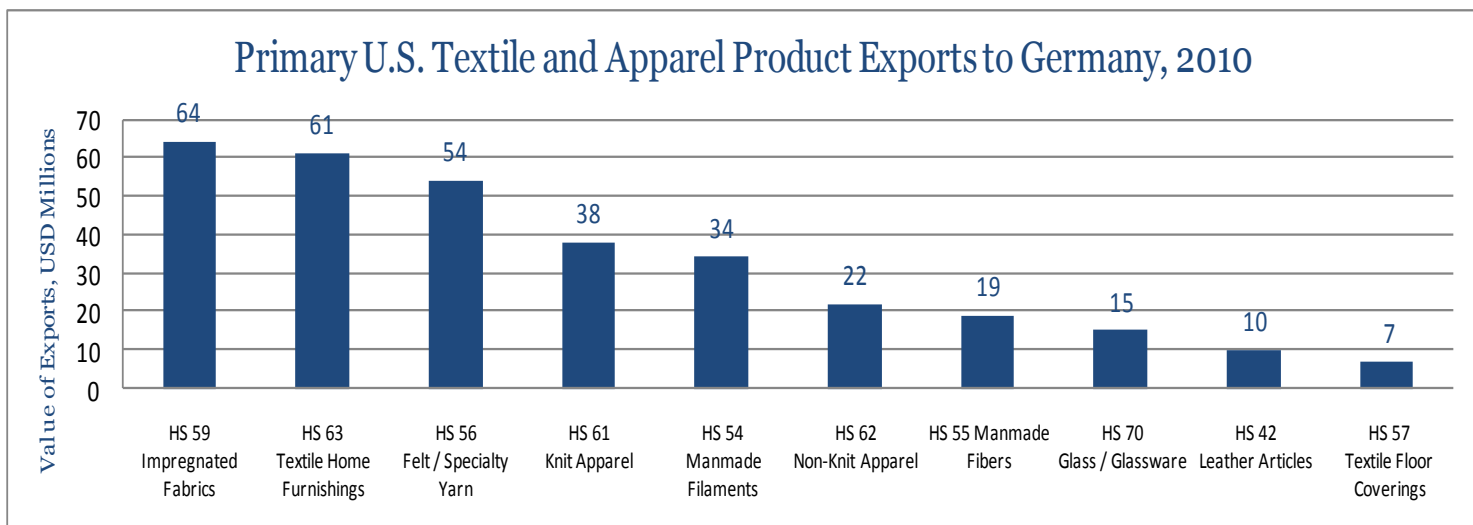
Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

Trade Agreements: N/A **Tariffs:** 0 – 17%; as a member of the European Union (EU), Germany levies EU common external tariff (CET) on goods imported from non-EU countries **Non-Tariff Taxes (or Value Added Tax):** 19%

Transport: N/A

For more information view the [OTEXA Market Report: Germany](#)

12: GERMANY



13: NETHERLANDS



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 63

HS 62

PROFILE

Population: 16.8 million
Capital: Amsterdam
Government: Constitutional Monarchy

Language: Dutch
Currency: Euro

ECONOMY

2010 Nominal GDP: \$770.3 B

2010 Nominal GDP per Capita: \$40,500

	2007	2008	2009	2010
Real GDP Growth Rate (%)	3.6	2.0	-4.0	1.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Dutch Exports to the World	551.8	638.5	498.5	-----
Dutch Imports from the World	493.4	381.5	443.5	-----
U.S. Exports to the Netherlands	32.8	39.7	32.2	35.0
U.S. Imports from the Netherlands	18.4	21.1	16.1	19.0
U.S. Trade Balance with the Netherlands	14.4	18.6	16.1	16.0

Rank of the Netherlands as U.S. Export Market in 2010: 9th Largest

Rank of the Netherlands as Source of U.S. Imports in 2010: 22nd Largest

Principal U.S. Exports to the Netherlands in 2010: Chemicals, Computer and Electronic Products, Petroleum and Coal Products, Manufactured Commodities, Machinery (non-electrical)

Principal U.S. Imports from the Netherlands in 2010: Chemicals, Petroleum and Coal Products, Machinery (non-electrical), Beverages and Tobacco Products, Computer and Electronic Products

TEXTILE AND APPAREL TRADE WITH THE NETHERLANDS (RANK: 13)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	170.9	192.0	245.0	266.6	211.6	272.8
% Change	---	-12.3	27.6	-8.8	-26.0	28.9

Top U.S. Export Categories in 2010: Manmade Filaments, Textile Home Furnishings, Non-Knit Apparel and Accessories, Manmade Fibers

Key Notes and Trends: After 3 years of steady growth, U.S. textile and apparel exports fell modestly in 2009; economic conditions in the EU remain weak but exports are recovering

EXPORTING TO THE NETHERLANDS

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S Trade Agreements: N/A

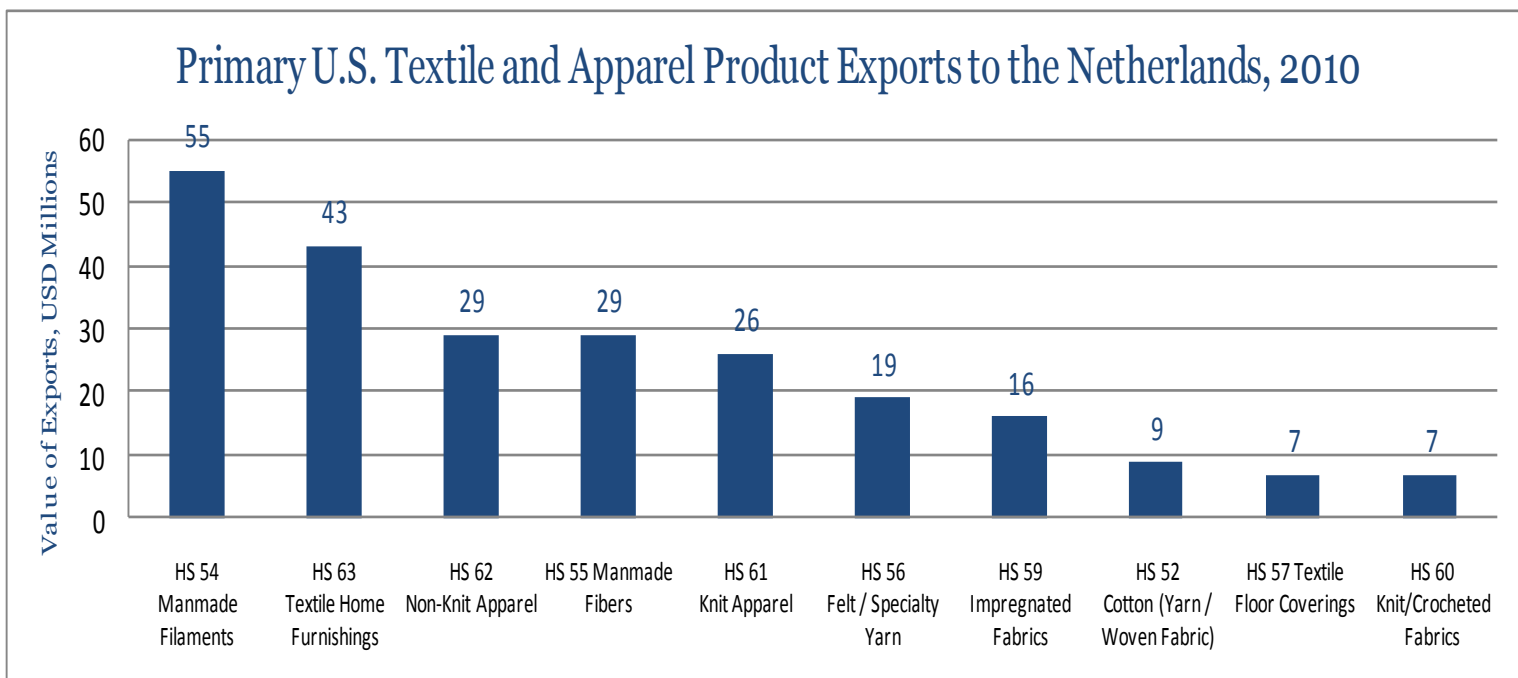
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Netherlands](#)

13: NETHERLANDS



14: GUATEMALA



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 60

HS 63

PROFILE

Population: 13.8 million
 Capital: Guatemala City
 Government: Constitutional Democratic Republic

Language: Spanish
 Currency: Quetzal

ECONOMY

2010 Nominal GDP: \$40.77 B

2010 Nominal GDP per Capita: \$5,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.3	3.3	0.6	2.2

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Guatemalan Exports to the World*	4.5	7.7	7.2	8.5
Guatemalan Imports from the World*	11.9	14.5	11.5	13.8
U.S. Exports to Guatemala	4.1	4.7	3.9	4.4
U.S. Imports from Guatemala	3.0	3.5	3.1	3.2
U.S. Trade Balance with Guatemala	1.1	1.3	0.7	1.2

*Guatemalan data do not include trade with free trade (assembly sector) zones

Rank of Guatemala as U.S. Export Market in 2010: 43rd Largest

Rank of Guatemala as Source of U.S. Imports in 2010: 54th Largest

Principal U.S. Exports to Guatemala in 2010: Petroleum and Coal Products, Chemicals, Computer and Electronic Products, Food Products, Agricultural Products

Principal U.S. Imports from Guatemala in 2010: Apparel and Accessories, Agricultural Products, Food Products, Oil and Gas, Primary Metal Manufacturing

TEXTILE AND APPAREL TRADE WITH GUATEMALA (RANK: 14)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	332.2	259.5	305.2	251.7	210.2	248.2
% Change	---	-28	17.6	-21.3	-19.7	18.1

Top U.S. Export Categories in 2010: Cotton (Yarn/Woven Fabric), Knit/Crocheted Fabrics, Textile Home Furnishings, Manmade Fibers, Specialty Woven Fabrics

Key Notes and Trends: Guatemala is a major apparel assembler in the clothing supply chain; many fabrics exported to Guatemala for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO GUATEMALA

Licensing Requirements: A Certificate of Origin is required and may need to be legalized at the Embassy

Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

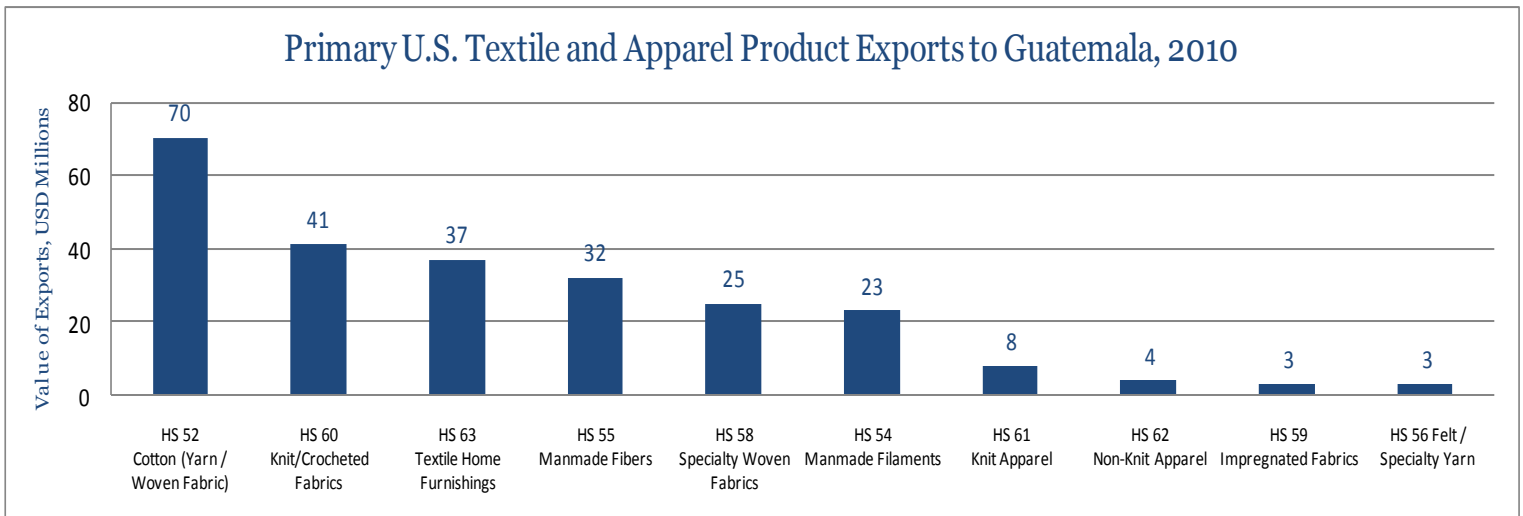
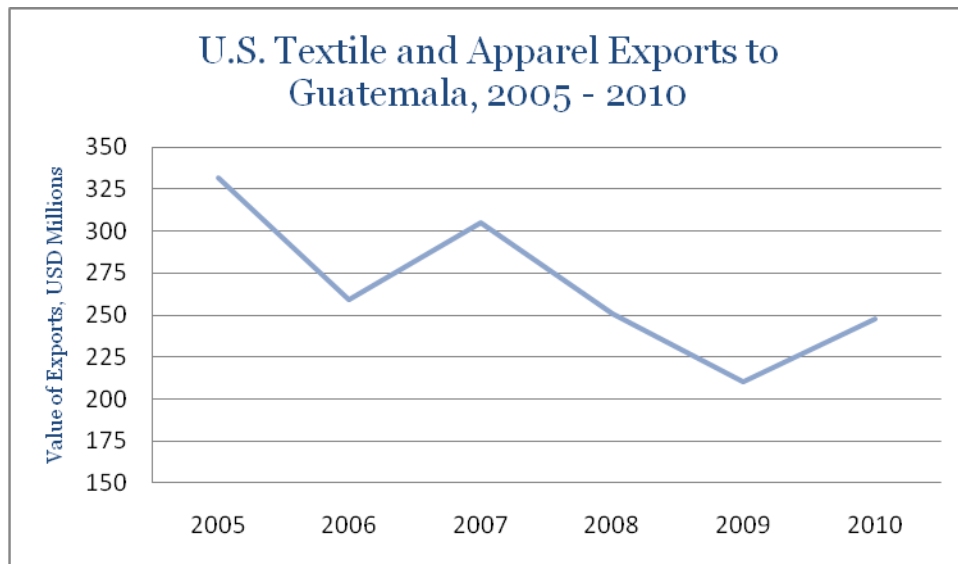
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 12% (Impuesto al Valor Agregado)

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: Guatemala](#)

14: GUATEMALA



15: BRAZIL



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 56

HS 59

PROFILE

Population: 203.4 million
Capital: Brasilia
Government: Federal Republic

Language: Portuguese
Currency: Brazilian Real

ECONOMY

2010 Nominal GDP: \$2,024 B

2010 Nominal GDP per Capita: \$10,900

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.1	5.1	-0.2	7.5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Brazilian Exports to the World	160.6	197.9	153.0	201.9
Brazilian Imports from the World	126.6	173.2	127.6	181.6
U.S. Exports to Brazil	24.2	32.3	26.1	35.4
U.S. Imports from Brazil	25.6	30.5	20.1	23.9
U.S. Trade Balance with Brazil	-1.5	1.8	6.0	11.5

Rank of Brazil as U.S. Export Market in 2010: 8th Largest

Rank of Brazil as Source of U.S. Imports in 2010: 18th Largest

Principal U.S. Exports to Brazil in 2010: Chemicals, Computer and Electronic Equipment, Transportation Equipment, Machinery (non-electrical), Coal and Petroleum Products

Principal U.S. Imports from Brazil in 2009: Oil and Gas, Primary Metal Manufacturing, Agricultural Products, Machinery (non-electrical), Chemicals

TEXTILE AND APPAREL TRADE WITH BRAZIL (RANK: 15)

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	140	164	184	210	173	241
% Change	---	17.5	12.3	14.2	-21.4	39.1

Top U.S. Export Categories in 2010: Manmade Filaments, Felt / Specialty Yarn, Impregnated Fabrics, Manmade Fibers

Key Notes and Trends: U.S. textile exports to Brazil have grown at an average annual rate of 15% since 2005; while exports have been uneven, 2010 has seen an increase in exports in the first half, up 40% from 2009

EXPORTING TO BRAZIL

Licensing Requirements: A Brazilian import license is required for all shipments; import Licenses are issued on a transaction basis and are good for 60 to 120 days

U.S Trade Agreements: N/A

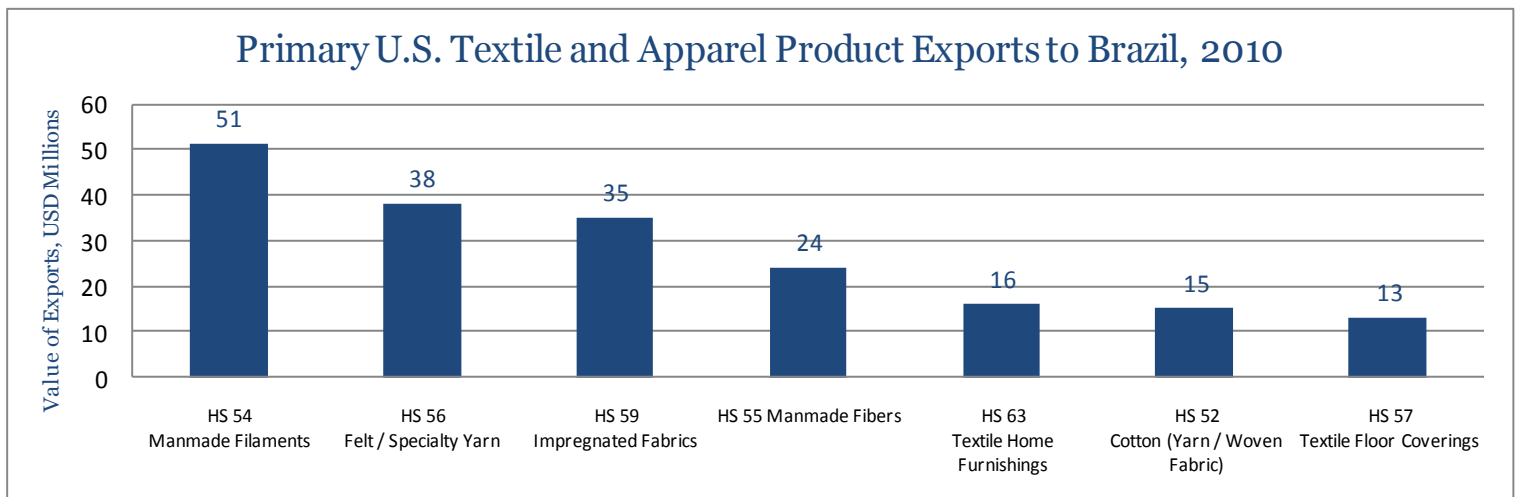
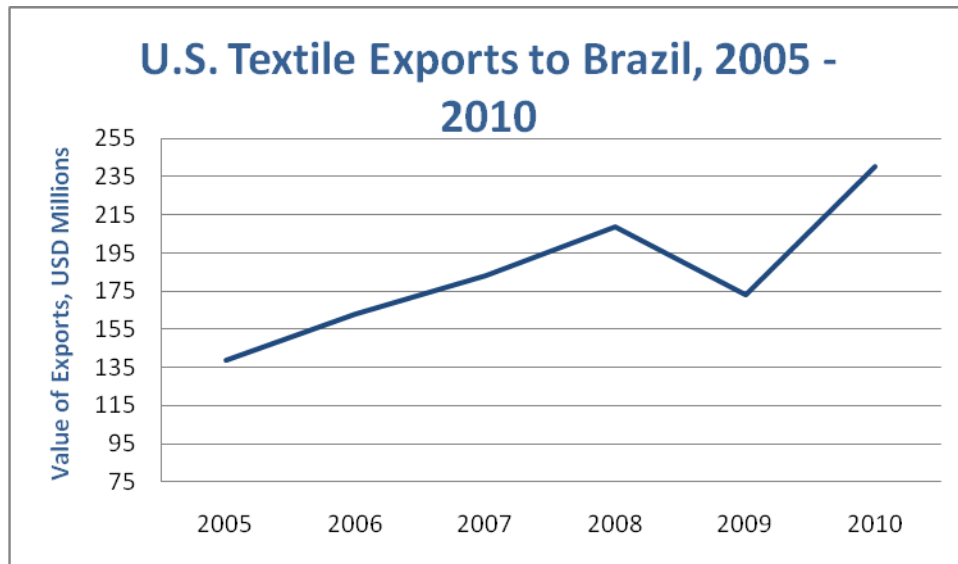
Tariffs: 2 – 35%

Non-Tariff Taxes (or Value Added Tax): 0 – 15% (IPI - Imposto Sobre Produtos Industrializados)

Transport: Licenses must be obtained before items are shipped; failure to obtain an import license prior to the arrival of the shipment may result in the shipment being impounded

For more information view the [OTEXA Market Report: Brazil](#)

15: BRAZIL



5 FASTEST GROWING: TEXTILES

Fastest Growing Markets for U.S. Textiles Exports

Country	Top 3 Product Line Exports		
Brazil	HS 54	HS 56	HS 59
South Korea	HS 54	HS 59	HS 55
Netherlands	HS 54	HS 63	HS 55
United Kingdom	HS 56	HS 54	HS 59
Nicaragua	HS 52	HS 55	HS60

These markets are ranked based on the average growth of textile exports since 2005 for countries receiving over \$2,500,000 US textile exports. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information.

1: BRAZIL



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 56

HS 59

PROFILE

Population: 203.4 million
Capital: Brasilia
Government: Federal Republic

Language: Portuguese
Currency: Brazilian Real

ECONOMY

2010 Nominal GDP: \$2,024 B

2010 Nominal GDP per Capita: \$10,900

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.1	5.1	-0.2	7.5

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Brazilian Exports to the World	160.6	197.9	153.0	201.9
Brazilian Imports from the World	126.6	173.2	127.6	181.6
U.S. Exports to Brazil	24.2	32.3	26.1	35.4
U.S. Imports from Brazil	25.6	30.5	20.1	23.9
U.S. Trade Balance with Brazil	-1.5	1.8	6.0	11.5

Rank of Brazil as U.S. Export Market in 2010: 8th Largest

Rank of Brazil as Source of U.S. Imports in 2010: 18th Largest

Principal U.S. Exports to Brazil in 2010: Chemicals, Computer and Electronic Equipment, Transportation Equipment, Machinery (non-electrical), Coal and Petroleum Products

Principal U.S. Imports from Brazil in 2010: Oil and Gas, Primary Metal Manufacturing, Agricultural Products, Machinery (non-electrical), Chemicals

Manufacturing, Transportation Equipment, Agricultural Products, Machinery (non-electrical)

TEXTILE TRADE WITH BRAZIL

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	80.3	83.7	91.5	113.2	93.0	132.0
% Change	---	4.2	9.4	23.7	-27.9	41.9

Top U.S. Export Categories in 2010: manmade Filaments; Wadding & Felt; Impregnated Fabrics; Manmade Staple Fibers; Textile Art

Key Notes and Trends: U.S. textile exports to Brazil have grown at an average annual rate of 15% since 2005; while exports have been uneven, 2010 has seen an increase in exports in the first half, up 40% from 2009

EXPORTING TO BRAZIL

Licensing Requirements: A Brazilian import license is required for all shipments; import Licenses are issued on a transaction basis and are good for 60 to 120 days

U.S Trade Agreements: N/A

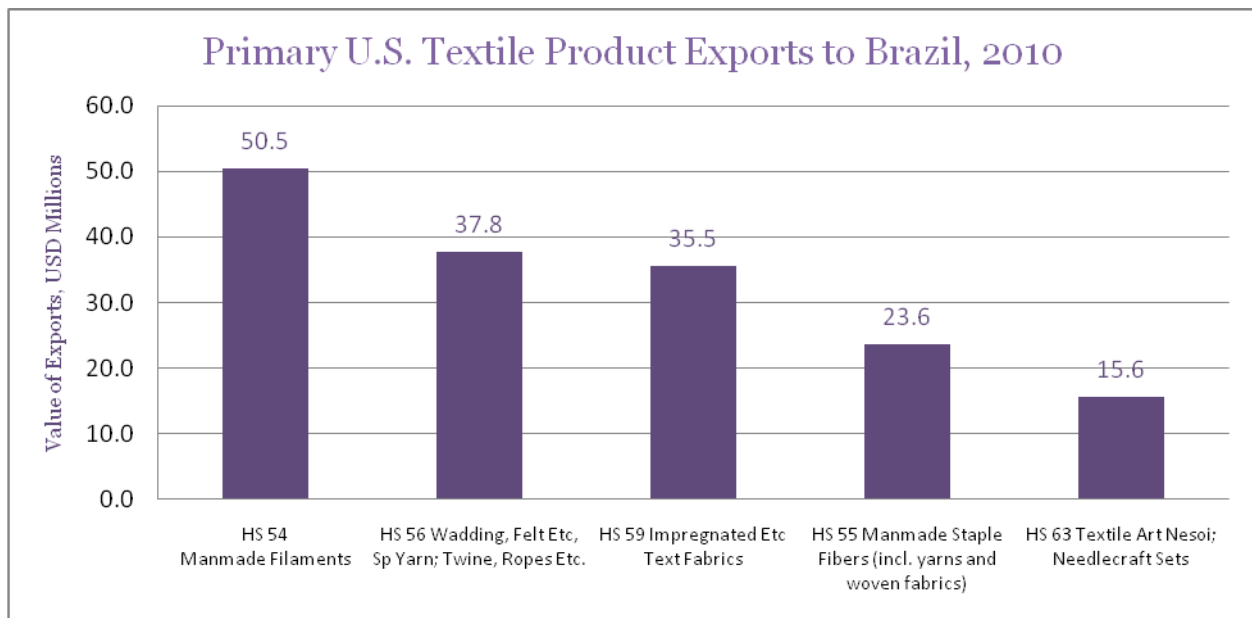
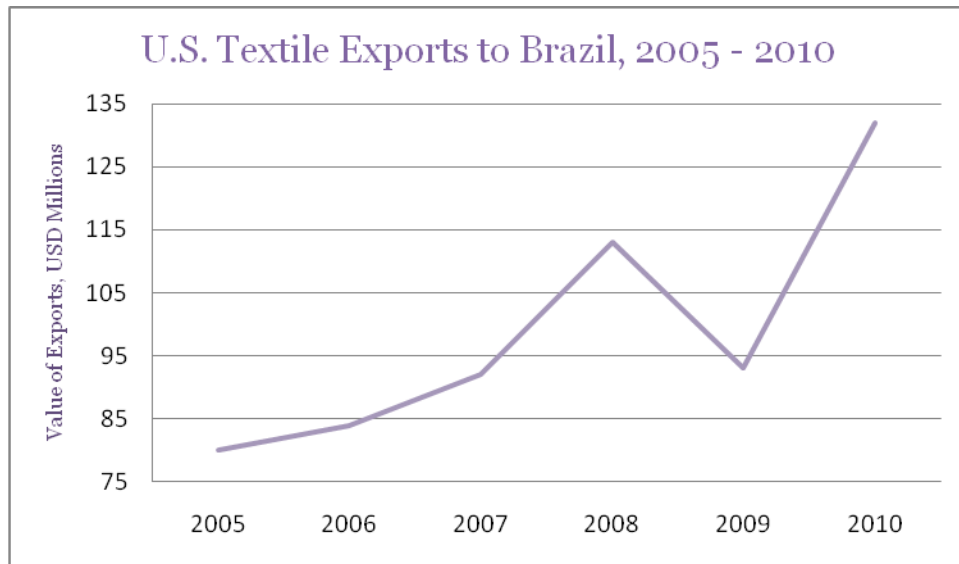
Tariffs: 2 – 35%

Non-Tariff Taxes (or Value Added Tax): 0 – 15% (IPI - Imposto Sobre Produtos Industrializados)

Transport: Licenses must be obtained before items are shipped; failure to obtain an import license prior to the arrival of the shipment may result in the shipment being impounded

For more information view the [OTEXA Market Report: Brazil](#)

1: BRAZIL



2: SOUTH KOREA



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 59

HS55

PROFILE

Population: 48.8 million
Capital: Seoul
Government: Republic

Language: Korean, English
Currency: South Korean Won

ECONOMY

2010 Nominal GDP: \$986.3 B

2010 Nominal GDP per Capita: \$30,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	5.1	2.3	0.2	6.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
South Korean Exports to the World	371.6	422.0	361.6	466.4
South Korean Imports from the World	356.7	435.3	323.1	425.2
U.S. Exports to South Korea	34.4	34.7	28.6	38.8
U.S. Imports from South Korea	47.6	48.1	39.2	48.9
U.S. Trade Balance with South Korea	-13.2	-13.4	-10.6	-10.1

Rank of South Korea as U.S. Export Market in 2010: 7th Largest

Rank of South Korea as Source of U.S. Imports in 2010: 7th Largest

Principal U.S. Exports to South Korea in 2010: Machinery (non-electrical), Chemicals, Computer and Electronic Products, Transportation Equipment, Agricultural Products

Principal U.S. Imports from South Korea in 2010: Computer and Electronic Products, Transportation Equipment, Electrical Equipment/Appliances, Machinery (non-electrical), Petroleum and Coal Products

TEXTILE TRADE WITH SOUTH KOREA

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	107	131	133	148	144	212
% Change	---	22.1	2.0	10.9	-2.3	47.0

Top U.S. Export Categories in 2010: Manmade Filaments, Impregnated Fabrics, Manmade Fibers, Felt / Specialty Yarn, Leather Articles

Key Notes and Trends: Following a drop in exports in 2009, U.S. textile and apparel sales to South Korea have rebounded, showing an increase in 2010 of 30%.

EXPORTING TO SOUTH KOREA

Licensing Requirements: All commodities can be imported without a license unless on a negative list of prohibited or restricted items

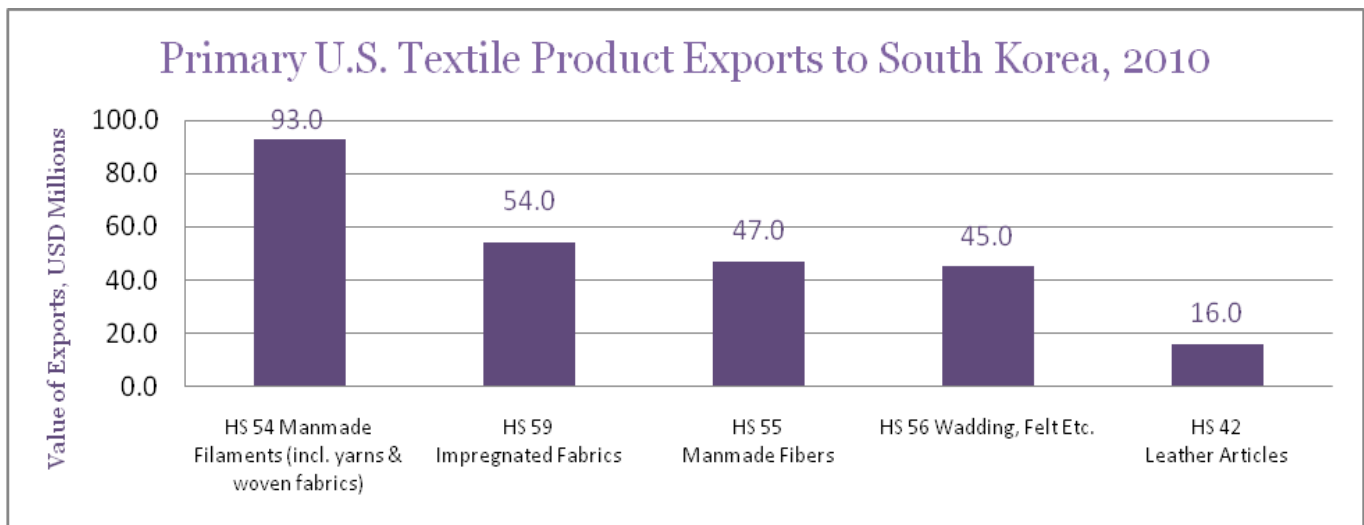
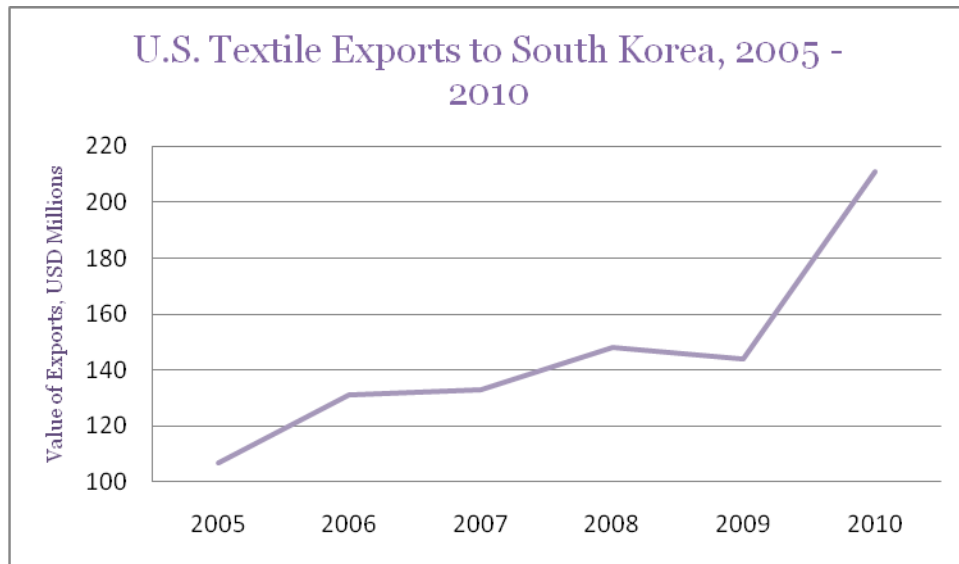
U.S. Trade Agreements: United States – Korea Free Trade Agreement (pending congressional approval)

Tariffs: 0 – 13%; (the FTA would render nearly 95% of bilateral trade in consumer and industrial products duty free within 3 years, and most remaining tariffs would be eliminated within 10 years)

Non-Tariff Taxes (or Value Added Tax VAT): 10%

Transport: Goods can be released even before the filing of an import declaration and payment of tariffs; declarations may be filed at the Customs House before entering the ports, or before the goods are unloaded

2: SOUTH KOREA



3: NETHERLANDS



TOP 3 SELLING EXPORT PRODUCTS:

HS 54

HS 63

HS 55

PROFILE

Population: 16.8 million

Capital: Amsterdam

Government: Constitutional Monarchy

Language: Dutch

Currency: Euro

ECONOMY

2010 Nominal GDP: \$770.3 B

2010 Nominal GDP per Capita: \$40,500

	2007	2008	2009	2010
Real GDP Growth Rate (%)	3.6	2.0	-4.0	1.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Dutch Exports to the World	551.8	638.5	498.5	-----
Dutch Imports from the World	493.4	381.5	443.5	-----
U.S. Exports to the Netherlands	32.8	39.7	32.2	35.0
U.S. Imports from the Netherlands	18.4	21.1	16.1	19.0
U.S. Trade Balance with the Netherlands	14.4	18.6	16.1	16.0

Rank of the Netherlands as U.S. Export Market in 2010: 9th Largest

Rank of the Netherlands as Source of U.S. Imports in 2010: 22nd Largest

Principal U.S. Exports to the Netherlands in 2010: Chemicals, Computer and Electronic Products, Petroleum and Coal Products, Manufactured Commodities, Machinery (non-electrical)

Principal U.S. Imports from the Netherlands in 2010: Chemicals, Petroleum and Coal Products, Machinery (non-electrical), Beverages and Tobacco Products, Computer and Electronic Products

TEXTILE TRADE WITH THE NETHERLANDS

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	85.1	92.8	122.1	138.3	107.0	123.4
% Change	---	9.0	31.6	13.2	-32.6	15.6

Top U.S. Export Categories in 2010: Manmade Filaments, Textile Art Neso, Manmade Fibers, Wadding / Felt, Impregnated Fabrics

Key Notes and Trends: After 3 years of steady growth, U.S. textile and apparel exports fell modestly in 2009; economic conditions in the EU remain weak but exports are recovering

EXPORTING TO THE NETHERLANDS

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S Trade Agreements: N/A

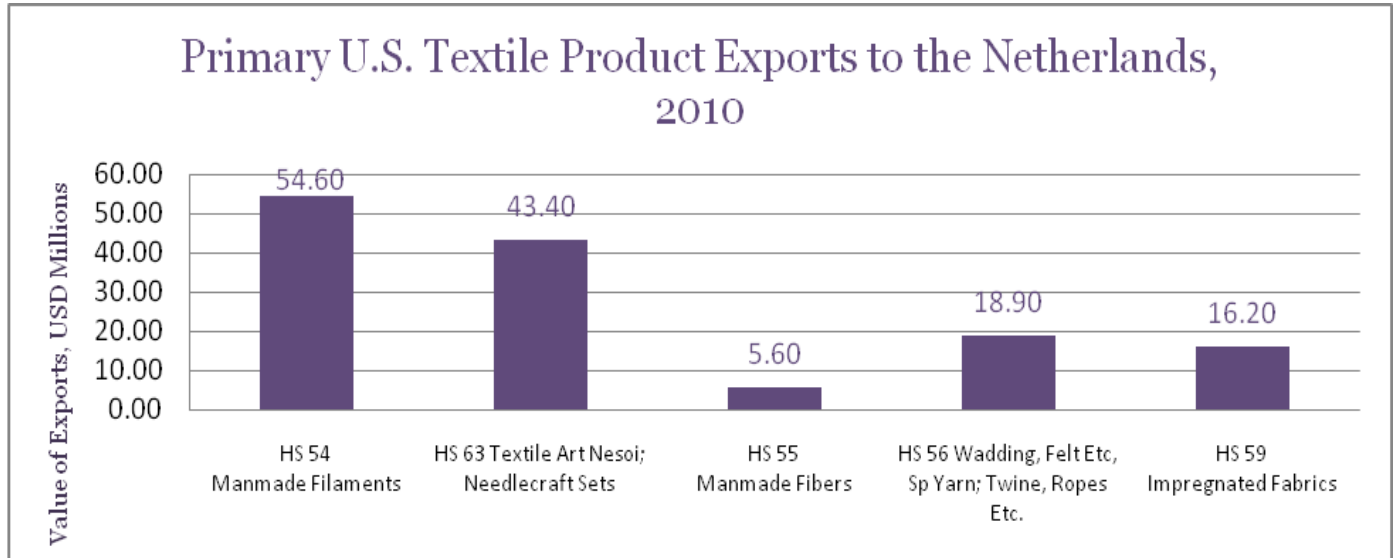
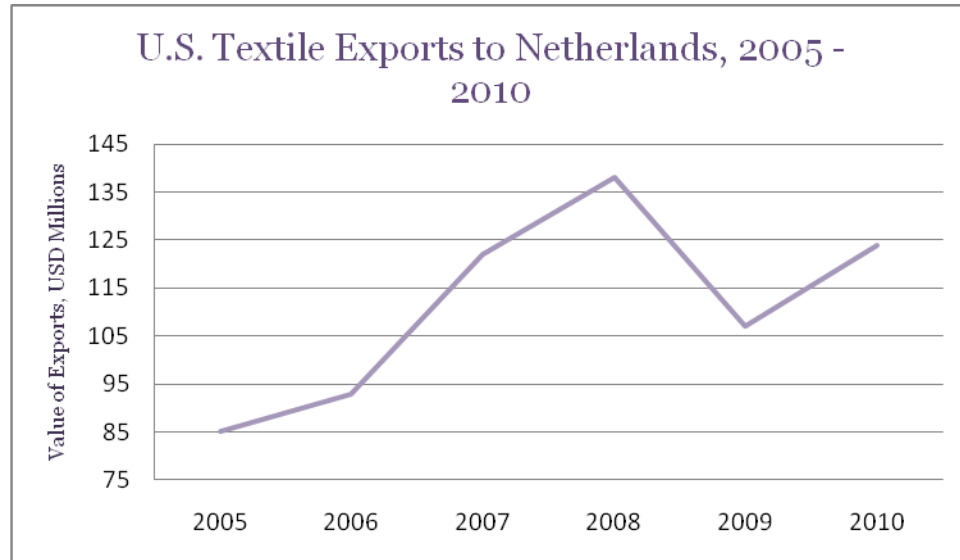
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Netherlands](#)

3: NETHERLANDS



4: UNITED KINGDOM



TOP 3 SELLING EXPORT PRODUCTS:

HS 56

HS 54

HS 59

PROFILE

Population: 62.7 million

Capital: London

Government: Constitutional Monarchy and Commonwealth Realm

Language: English

Currency: Pound Sterling

ECONOMY

2010 Nominal GDP: \$2,189 B

2010 Nominal GDP per Capita: \$35.100

	2007	2008	2009	2010
Real GDP Growth Rate (%)	2.6	0.5	-4.9	1.6

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
UK Exports to the World	434.8	458.8	356.5	----
UK Imports from the World	622.1	631.6	484.3	----
U.S. Exports to UK	50.0	53.6	45.7	48.5
U.S. Imports from UK	56.9	58.6	47.5	49.8
U.S. Trade Balance with UK	-6.9	5.0	-1.8	-1.3

Rank of UK as U.S. Export Market in 2010: 5th Largest

Rank of UK as Source of U.S. Imports in 2010: 6th Largest

Principal U.S. Exports to UK in 2010: Transportation Equipment, Chemicals, Primary Metal Manufacturing, Computer and Electronic Products, Machinery (non-electrical)

Principal U.S. Imports from UK in 2010: Chemicals, Transportation Equipment, Petroleum and Coal Products, Machinery (non-electrical), Computer and Electronic Products

TEXTILE TRADE WITH THE UNITED KINGDOM

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	268.7	284.1	320.0	325.8	326.9	393.1
% Change	---	5.7	12.6	1.8	0.3	20.3

Top U.S. Export Categories in 2010: Felt Specialty Yarn, Manmade Filaments, Impregnated Fabrics, Textile Home Furnishings, Manmade Staple Fibers

Key Notes and Trends: Following a drop in exports in 2009, U.S. textile and apparel sales to the UK have rebounded, showing a 28% increase between the first halves of 2009 and 2010

EXPORTING TO THE UNITED KINGDOM

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S. Trade Agreements: N/A

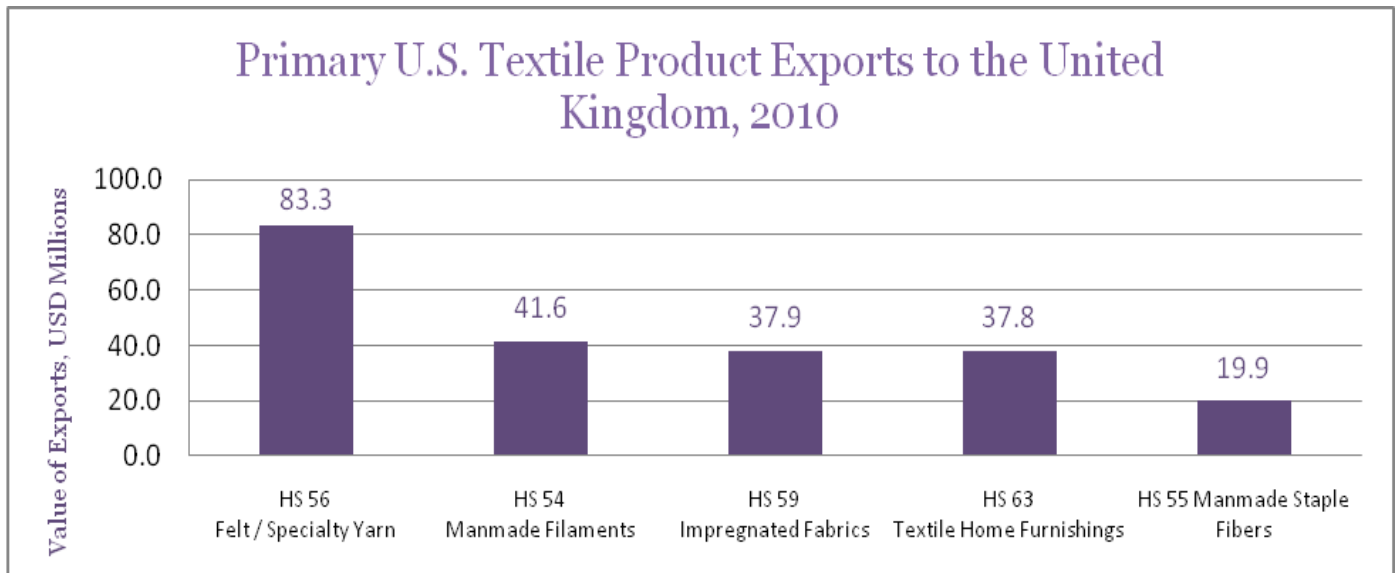
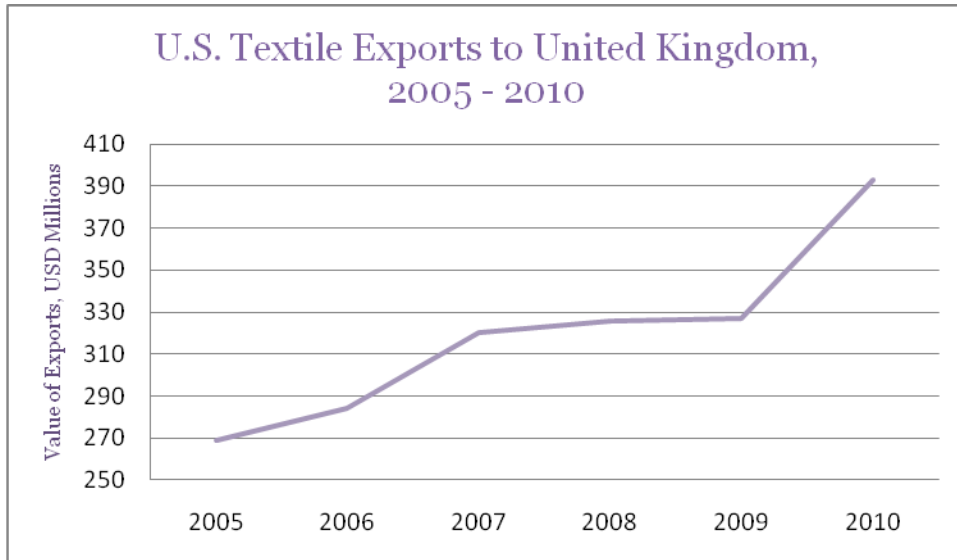
Tariffs: 0 – 17%; as a member of the European Union (EU), the UK levies EU common external tariff (CET) on goods imported from non-EU countries

Non- Tariff Taxes (or Value Added Tax): 17.5% (0% for children's clothing and footwear)

Transport: N/A

For more information view the [OTEXA Market Report: United Kingdom](#)

4: UNITED KINGDOM



5: NICARAGUA



TOP 3 SELLING EXPORT PRODUCTS:

HS 52

HS 55

HS 60

PROFILE

Population: 5.7 million
Capital: Managua
Government: Republic

Language: Spanish
Currency: Cordoba, U.S. Dollar

ECONOMY

2010 Nominal GDP: \$6.6 B

2010 Nominal GDP per Capita: \$3,000

	2008	2009	2010
Real GDP Growth Rate (%)	4.5	-1.5	2.8

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Nicaraguan Exports to the World	1.5	1.4	1.8
Nicaraguan Imports from the World	4.3	3.5	4.2
U.S. Exports to Nicaragua	0.4	0.4	0.6
U.S. Imports from Nicaragua	0.9	0.7	0.9
U.S. Trade Balance with Nicaragua	-0.5	-0.3	-0.3

Rank of Nicaragua as U.S. Export Market in 2010: 79th Largest

Rank of Nicaragua as Source of U.S. Imports in 2010: 67th Largest

Principal U.S. Exports to Nicaragua in 2010: Agricultural Products, Textiles and Fabrics, Machinery (non-electrical), Food Products, Machinery (non-electrical), Computer and Electronic Products

Principal U.S. Imports from Nicaragua in 2010: Apparel Manufacturing Products, Transportation Equipment, Food Manufacturers, Agricultural Products, Beverages and Tobacco Products

TEXTILE TRADE WITH NICARAGUA

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	89.6	74.3	74.4	85.6	85.6	121.1
% Change	---	-17.1	0.0	15.0	0	41

Top U.S. Export Categories in 2010: Cotton (Yarn/Woven Fabric), Manmade Fibers, Knit/Crocheted Fabrics, Specialty Woven Fabrics, Textile Art Nesoi

Key Notes and Trends: The U.S. has seen textile exports to Nicaragua grow at an average annual rate of 11% since 2005; 2010 has seen a significant increase in exports in the first half, up 28% from 2009; Nicaragua is a major apparel assembler in the clothing supply chain; many fabrics exported to Nicaragua for cut and assembly are re-imported to the U.S. as finished goods for sale in the retail market

EXPORTING TO NICARAGUA

Licensing Requirements: A Certificate of Origin is required and may need to be legalized at the Embassy

U.S. Trade Agreements: U.S. – Dominican Republic–Central America Free Trade Agreement (CAFTA-DR)

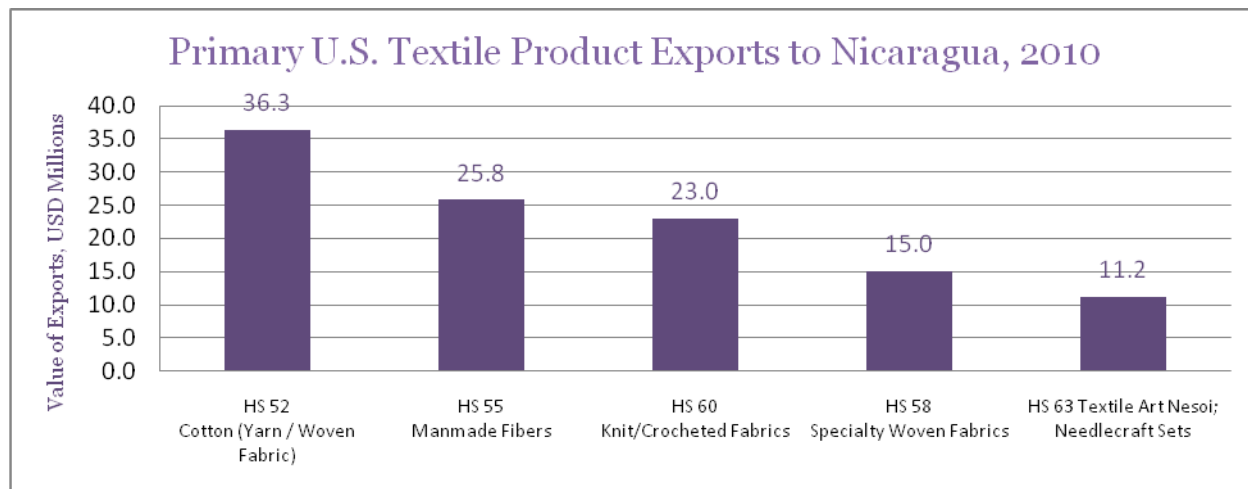
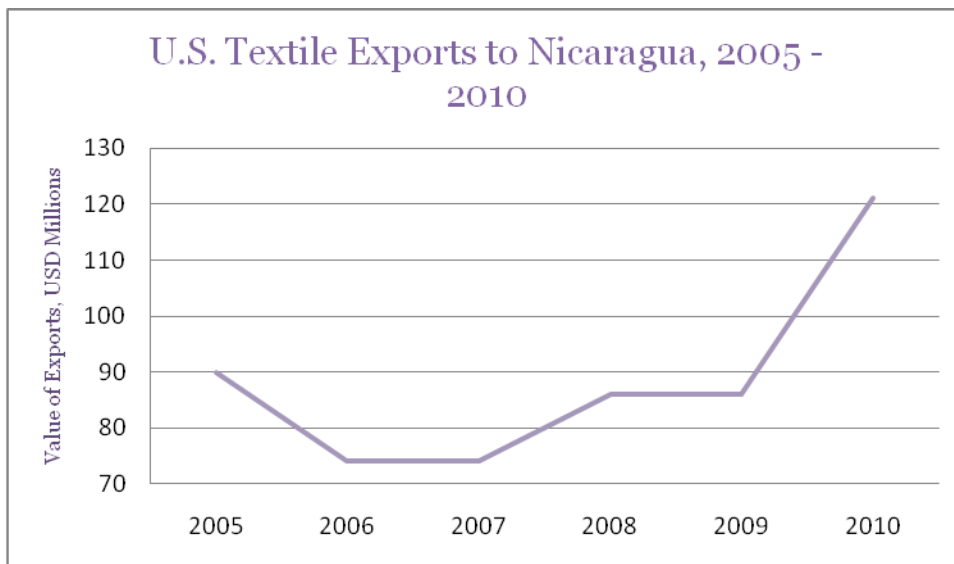
Tariffs: Qualifying U.S. exports enter duty free under the CAFTA-DR

Non-Tariff Taxes (or Value Added Tax): 15%

Transport: Customs clearance for several Central American countries to be done at a single point of entry

For more information view the [OTEXA Market Report: Nicaragua](#)

5: NICARAGUA



5 FASTEST GROWING: APPAREL

Fastest Growing Markets for U.S. Apparel Exports

Country	Average % Growth	Top 3 Product Line Exports of Textiles and Apparel		
United Arab Emirates	1.31	HS 6204	HS 6104	HS 6211
Chile	1.24	HS 6210	HS 6217	HS 6204
Netherlands	1.23	HS 6201	HS 6109	HS 6115
Saudi Arabia	1.21	HS 6204	HS 6104	HS 6203
South Korea	1.81			

These markets are ranked based on the average growth of apparel exports since 2005 for countries whose US apparel exports exceeded \$10,000,000. The top 3 product exports above and throughout the report use the Harmonized System (HS) categorization. See page 61 for more information. This data is based off of data collected on May 2, 2011.

1: UNITED ARAB EMIRATES



TOP 3 SELLING EXPORT PRODUCTS:

HS 6204

HS6104

HS 6211

PROFILE

Population: 5.1 million
Capital: Abu Dhabi
Government: Federation

Language: Arabic
Currency: UAE Dirham

ECONOMY

2010 Nominal GDP: \$301.9 B

2010 Nominal GDP per Capita: \$49,600

	2007	2008	2009	2010
Real GDP Growth Rate (%)	6.1	5.1	-0.7	3.2

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
UAE Exports to the World	154.0	239.2	174.0	-----
UAE Imports from the World	121.1	158.9	141.0	-----
U.S. Exports to the UAE	10.8	14.4	12.2	11.7
U.S. Imports from the UAE	1.3	1.3	1.5	1.1
U.S. Trade Balance with the UAE	9.5	13.1	10.7	10.6

Rank of UAE as U.S. Export Market in 2010: 21st Largest

Rank of UAE as Source of U.S. Imports in 2010: 72nd Largest

Principal U.S. Exports to UAE in 2010: Transportation Equipment, Computer and Electronics, Machinery (non-electrical), Chemicals, Manufactured Commodities

Principal U.S. Imports from UAE in 2010: Primary Metal Manufacturing, Chemicals, Manufactured Commodities, Oil and Gas, Plastic and Rubber Products

APPAREL TRADE WITH THE UNITED ARAB EMIRATES

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Total U.S. Exports (USD, Millions)	19	29	42	61	53	75	23	31
% Change	---	49	39	48	-14	43	---	32.2

Top U.S. Apparel Export Categories in 2010: Non-Knit Apparel and Accessories, Knit/Crocheted Apparel and Accessories, Headgear

Key Notes and Trends: While still relatively low, apparel exports to the UAE have grown at an average of 33% since 2005; global economic conditions and the local UAE economy are likely responsible for the recent slowdown in exports, although in 2010, 1H apparel exports increased by 32% over 2009

EXPORTING TO THE UNITED ARAB EMIRATES

Licensing Requirements: N/A

U.S Trade Agreements: N/A

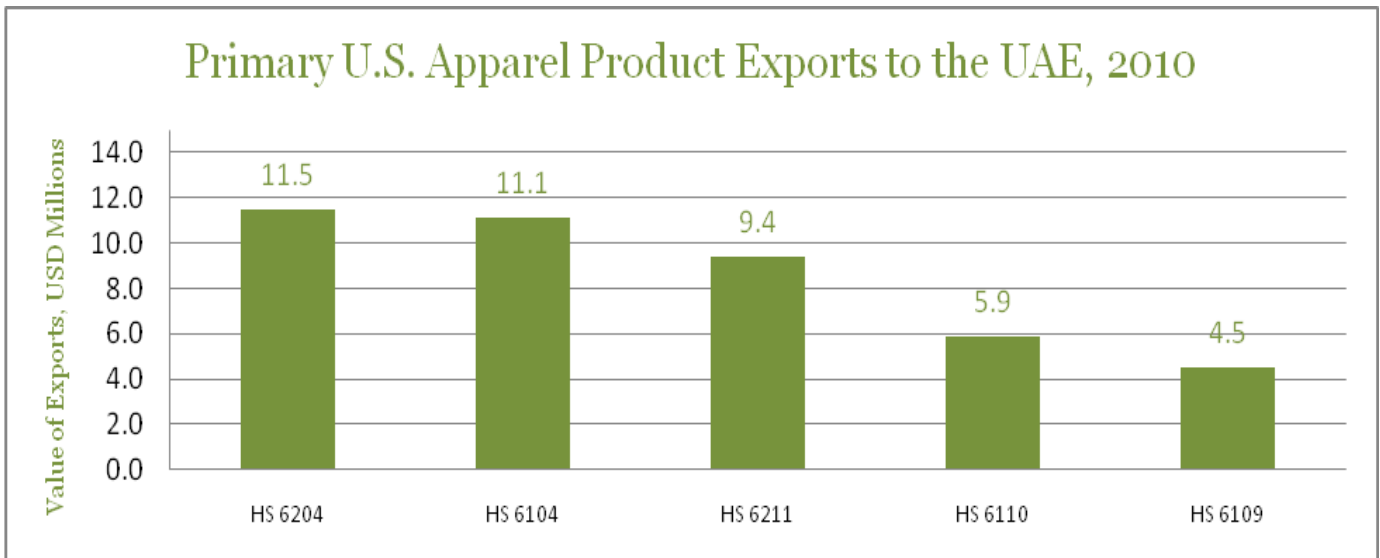
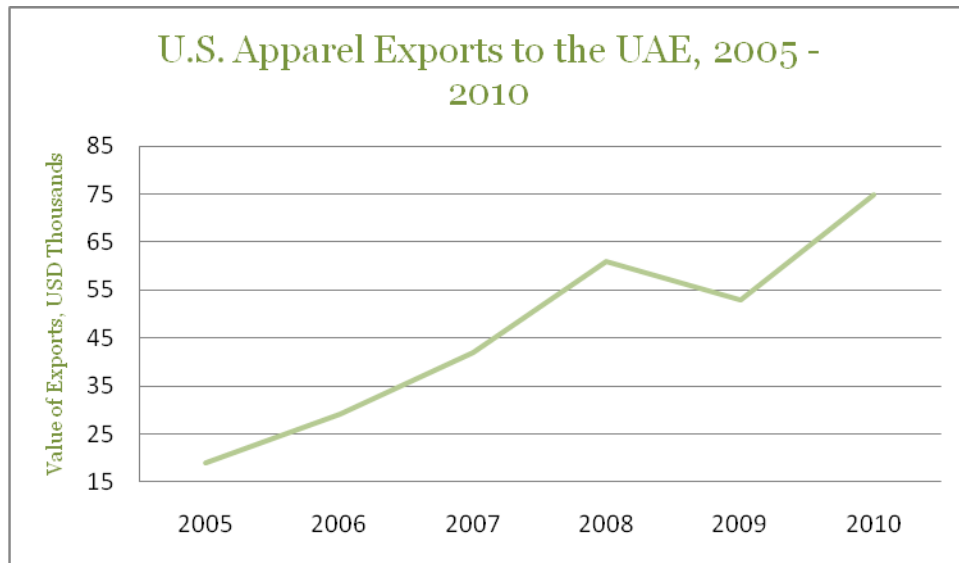
Tariffs: The United Arab Emirates is a member of the Gulf Cooperation Council (GCC) and as a member of the GCC, the UAE has implemented the Unified Customs Law (ULC); in accordance with the ULC, the UAE imposes a five-percent tariff on the cost, insurance, and freight (c.i.f.) invoice value of most products

Non-Tariff Taxes (or Value Added Tax): N/A

Transport: N/A

For more information view the [OTEXA Market Report: United Arab Emirates](#)

1: UNITED ARAB EMIRATES



HS 6204: Women's or girls' suits, ensemb etc., not knit etc.

HS 6104: Women's or girls' suits, ensem etc., knit or croch

HS 6211: Track suits, ski-suits, and swimwear, not knit etc

HS 6110: Sweaters, pullovers, vests etc., knit or crochet

HS 6109: T-shirts, singlets, tank top s etc., knit or crochet

2: CHILE



TOP 3 SELLING EXPORT PRODUCTS:

HS 6210

HS 6217

HS 6204

PROFILE

Population: 16.9 million
Capital: Santiago
Government: Republic

Language: Spanish
Currency: Chilean Peso

ECONOMY

2010 Nominal GDP: \$203.3 B

2010 Nominal GDP per Capita: \$15,400

	2007	2008	2009	2010
Real GDP Growth Rate (%)	4.6	3.7	-1.5	5.3

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Chilean Exports to the World	67.7	56.5	38.4	52.6
Chilean Imports from the World	47.2	69.6	45.0	67.4
U.S. Exports to Chile	8.1	11.9	9.3	10.9
U.S. Imports from Chile	9.0	8.2	5.9	8.2
U.S. Trade Balance with Chile	-0.9	3.7	3.4	2.7

Rank of Chile as U.S. Export Market in 2010: 24th Largest

Rank of Chile as Source of U.S. Imports in 2010: 38th Largest

Principal U.S. Exports to Chile in 2010: Petroleum and Coal Products, Machinery (non-electrical), Computer and Electronic Products, Chemicals, Transportation Equipment

Principal U.S. Imports from Chile in 2010: Primary Metal Manufacturing, Agricultural Products, Wood Products, Food Products, Fish and Marine Products

APPAREL TRADE WITH CHILE

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Total U.S. Exports (USD, Millions)	26	29	37	52	51	72	7	12
% Change	---	12	26	41	-2	42	---	74.5

Top U.S. Export Apparel Categories in 2010: Non-Knit Apparel and Accessories, Knit/Crocheted Apparel and Accessories, Headgear

Key Notes and Trends: While still relatively low, apparel exports to Chile have grown at an average of 40% since 2005 (following the signing of a free trade agreement between the U.S. and Chile); this trends appears to be continuing with 1H 2010 apparel exports increasing 75% over exports in 1H 2009

EXPORTING TO CHILE

Licensing Requirements: Chile requires a certificate of importation, which is issued on a pro forma or virtually automatic basis to the importer or the importer's agent, provided he or she is a resident in Chile

U.S. Trade Agreements: United States-Chile Free Trade Agreement

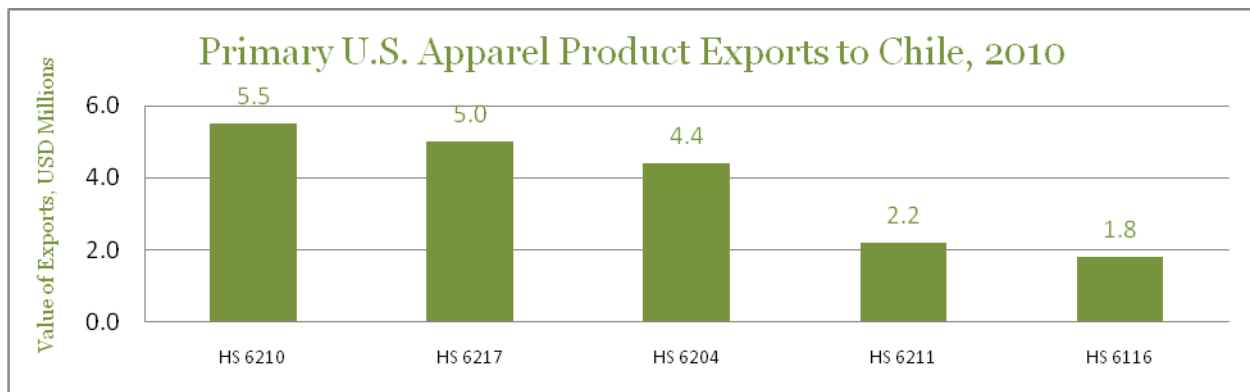
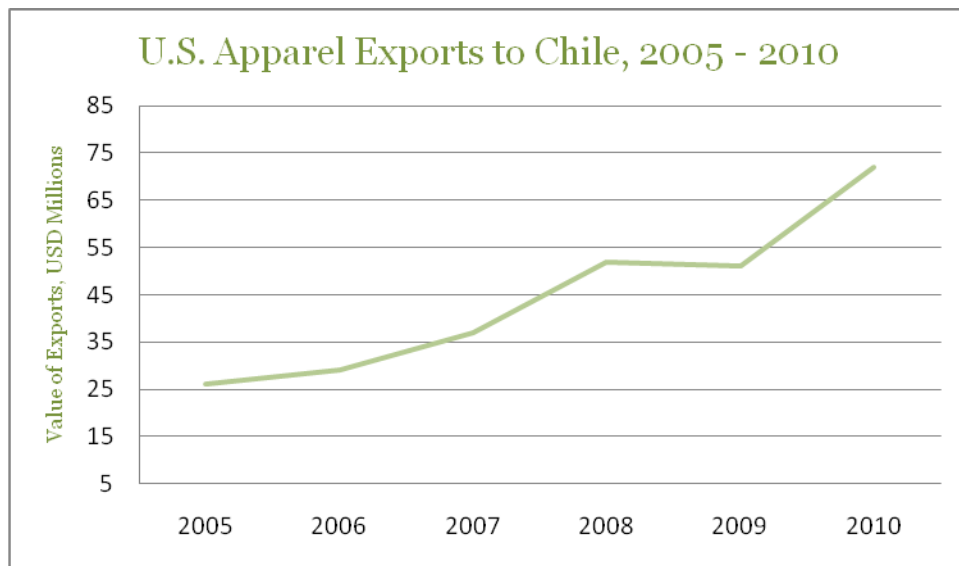
Tariffs: U.S. exports to Chile enter duty-free if they meet the rule of origin for a given product as established in the United States-Chile Free Trade Agreement

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Chile](#)

2: CHILE



HS 6210: Garments, of felts etc, or fabric impregnated

HS 6217: Made-up cl access nesoi, garmet etc parts nesoi

HS 6204: Women's or girls' suits, ensemb etc, not knit etc.

HS 6211: Track suits, ski-suits, & swimwear, not knit etc

HS 6116: Gloves, mittens, and mitts, not knit or crocheted

3: NETHERLANDS



TOP 3 SELLING APPAREL EXPORTS:

HS 6201

HS 6109

HS 6115

PROFILE

Population: 16.8 million
Capital: Amsterdam
Government: Constitutional Monarchy

Language: Dutch
Currency: Euro

ECONOMY

2010 Nominal GDP: \$770.3 B

2010 Nominal GDP per Capita: \$40,500

	2007	2008	2009	2010
Real GDP Growth Rate (%)	3.6	2.0	-4.0	1.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
Dutch Exports to the World	551.8	638.5	498.5	-----
Dutch Imports from the World	493.4	381.5	443.5	-----
U.S. Exports to the Netherlands	32.8	39.7	32.2	35.0
U.S. Imports from the Netherlands	18.4	21.1	16.1	19.0
U.S. Trade Balance with the Netherlands	14.4	18.6	16.1	16.0

Rank of the Netherlands as U.S. Export Market in 2010: 9th Largest

Rank of the Netherlands as Source of U.S. Imports in 2010: 22nd Largest

Principal U.S. Exports to the Netherlands in 2010: Chemicals, Computer and Electronic Products, Petroleum and Coal Products, Manufactured Commodities, Machinery (non-electrical)

Principal U.S. Imports from the Netherlands in 2010: Chemicals, Petroleum and Coal Products, Machinery (non-electrical), Beverages and Tobacco Products, Computer and Electronic Products

APPAREL TRADE WITH THE NETHERLANDS

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	21	24	34	36	42	57
% Change	---	17	39	8	17	34

Top U.S. Apparel Export Categories in 2010: Non-knit apparel and accessories, knit apparel and accessories, and headwear

Key Notes and Trends: After 3 years of steady growth, U.S. textile and apparel exports fell modestly in 2009; economic conditions in the EU remain weak but exports are recovering

EXPORTING TO THE NETHERLANDS

Licensing Requirements: Authorities in the EU Member States grant import authorizations to the importer and one license is valid throughout the EU providing access to the whole EU market; Certificates of Origin are required and should be filled out by the exporter and signed by the competent authorities in the U.S.

U.S Trade Agreements: N/A

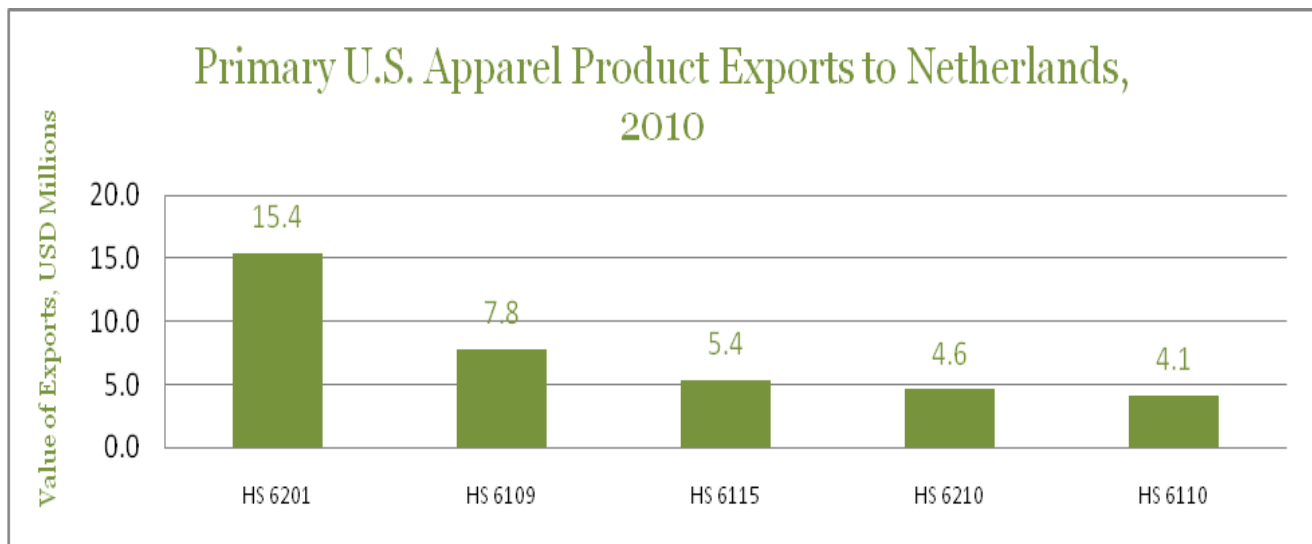
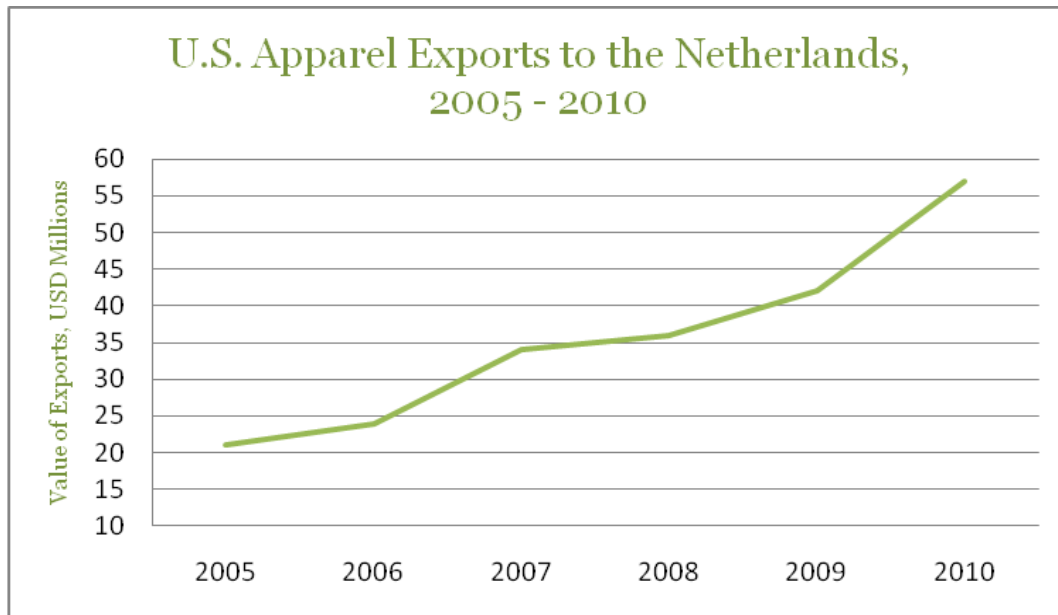
Tariffs: 0 – 17%; as a member of the European Union (EU), the Netherlands levies the EU common external tariff (CET) on goods imported from non-EU countries

Non-Tariff Taxes (or Value Added Tax): 19%

Transport: N/A

For more information view the [OTEXA Market Report: Netherlands](#)

3: NETHERLANDS



HS 6201: Men's or boys' overcoats, cloaks, etc., not knit etc
HS 6109: T-shirts, singlets, tank top etc, knit or crochet
HS 6115: Pantyhose, socks, and other hosiery, knit or crochet
HS 6210: Garments, or felt etc, or fabric impregnated etc
HS 6110: Sweaters, pullovers, vests etc., knit or crochet

4: SAUDI ARABIA



TOP 3 SELLING EXPORT PRODUCTS:

HS 6204

HS 6104

HS 6203

PROFILE

Population: 26.1 million
Capital: Riyadh
Government: Monarchy

Language: Arabic
Currency: riyal

ECONOMY

2010 Nominal GDP: \$ 443.7B

2010 Nominal GDP per Capita: \$24,200

	2008	2009	2010
Real GDP Growth Rate (%)	4.2	0.6	3.7

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2008	2009	2010
Saudi Arabian Exports to the World	----	----	----
Saudi Arabian Imports from the World	----	----	----
U.S. Exports to Saudi Arabia	12.5	10.8	11.6
U.S. Imports from Saudi Arabia	54.7	22.1	31.4
U.S. Trade Balance with Saudi Arabia	-42.2	-11.3	-19.8

Rank of Saudi Arabia as U.S. Export Market in 2010: 22nd Largest

Rank of Saudi Arabia as Source of U.S. Imports in 2010: 12th Largest

Principal U.S. Exports to Saudi Arabia in 2010: Transportation Equipment, Machinery (non-electrical), Chemicals, Computer and Electronic Products, Electrical Equipment (appliances and components)

Principal U.S. Imports from Saudi Arabia in 2010: Oil and Gas, Chemicals, Petroleum and Coal Products, Waste and Scrap, Primary Metal Manufacturing

APPAREL TRADE WITH SAUDI ARABIA

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	10	12	12	22	21	23
% Change		20	-2	14	-6	8

Top U.S. Apparel Export Categories in 2010: Non-Knit Apparel and Accessories, Knit/Crocheted Apparel and Accessories, Headgear

EXPORTING TO SAUDI ARABIA

Licensing Requirements: all imports need a Certificate of Origin, imported material cannot contain any language that violates Islamic values or morals

Trade Agreements: Member of the Gulf Cooperation Council (GCC), therefore the Unified Customs Law of a 5% tariff applies to all US exports. , but the Saudi government can increase this amount.

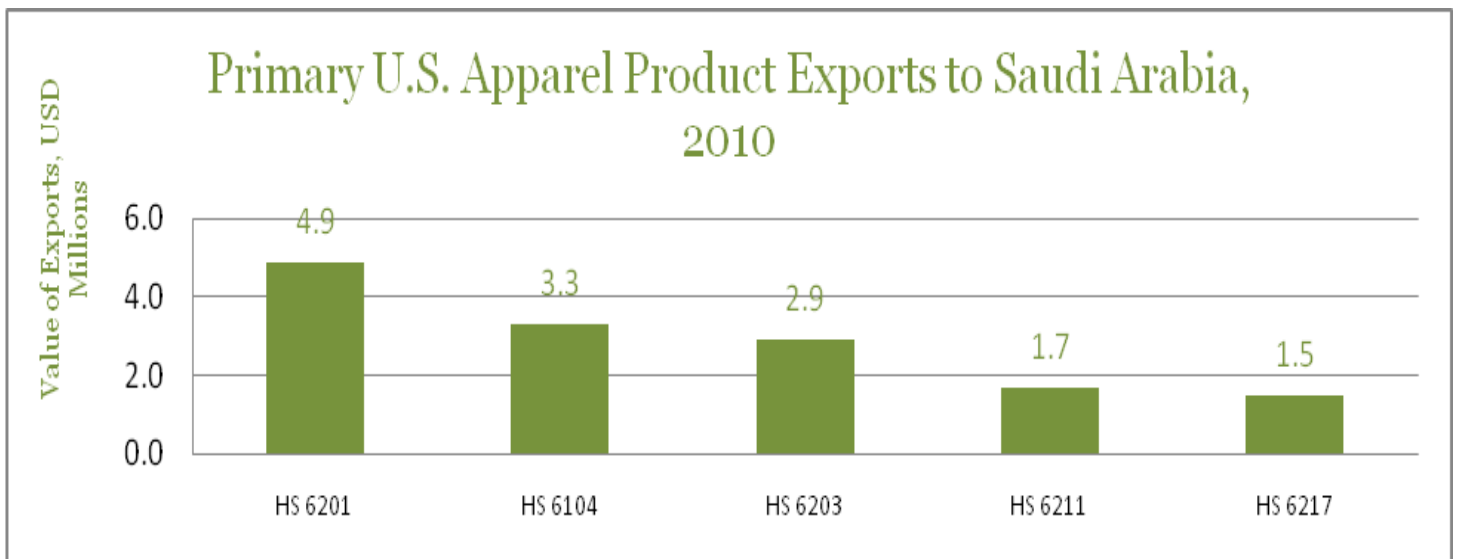
Tariffs: Tariffs range from 5-15%.

Non-Tariff Taxes (or Value Added Tax): Goods may have a 3% customs surcharge as well as an import inspection tax of up to 0.5% value of the goods.

Transport: N/A

For more information view the [OTEXA Market Report: Saudi Arabia](#)

4: SAUDI ARABIA



- HS 6201: Men's or boys' overcoats, cloaks, etc., not knit etc
- HS 6104: Women's or girls' suits, ensembles etc, knit or croch
- HS 6203: Men's or boys' suits, ensembles etc, not knit etc
- HS 6211: Track suits, ski-suits, a& swimwear, not knit etc
- HS 6217: Made-up cl access nesoi, garment etc parts nesoi

5: SOUTH KOREA



TOP 3 SELLING EXPORT PRODUCTS: HS 6203 HS 6217 h 6210

PROFILE

Population: 48.8 million
Capital: Seoul
Government: Republic

Language: Korean, English
Currency: South Korean Won

ECONOMY

2010 Nominal GDP: \$986.3 B

2010 Nominal GDP per Capita: \$30,200

	2007	2008	2009	2010
Real GDP Growth Rate (%)	5.1	2.3	0.2	6.1

FOREIGN MERCHANDISE TRADE (USD, BILLIONS)

	2007	2008	2009	2010
South Korean Exports to the World	371.6	422.0	361.6	466.4
South Korean Imports from the World	356.7	435.3	323.1	425.2
U.S. Exports to South Korea	34.4	34.7	28.6	38.8
U.S. Imports from South Korea	47.6	48.1	39.2	48.9
U.S. Trade Balance with South Korea	-13.2	-13.4	-10.6	-10.1

Rank of South Korea as U.S. Export Market in 2010: 7th Largest

Rank of South Korea as Source of U.S. Imports in 2010: 7th Largest

Principal U.S. Exports to South Korea in 2010: Machinery (non-electrical), Chemicals, Computer and Electronic Products, Transportation Equipment, Agricultural Products

Principal U.S. Imports from South Korea in 2010: Computer and Electronic Products, Transportation Equipment, Electrical Equipment/Appliances, Machinery (non-electrical), Petroleum and Coal Products

APPAREL TRADE WITH SOUTH KOREA

	2005	2006	2007	2008	2009	2010
Total U.S. Exports (USD, Millions)	44	52	69	83	79	98
% Change	---	20	31	20	-5	23

Top U.S. Apparel Export Categories in 2010: Non-Knit Apparel and Accessories, Knit/Crocheted Apparel and Accessories, Headgear

Key Notes and Trends: Following a drop in exports in 2009, U.S. textile and apparel sales to South Korea have rebounded, showing an increase in 2010 of 30%.

EXPORTING TO SOUTH KOREA

Licensing Requirements: All commodities can be imported without a license unless on a negative list of prohibited or restricted items

U.S. Trade Agreements: United States – Korea Free Trade Agreement (pending congressional approval)

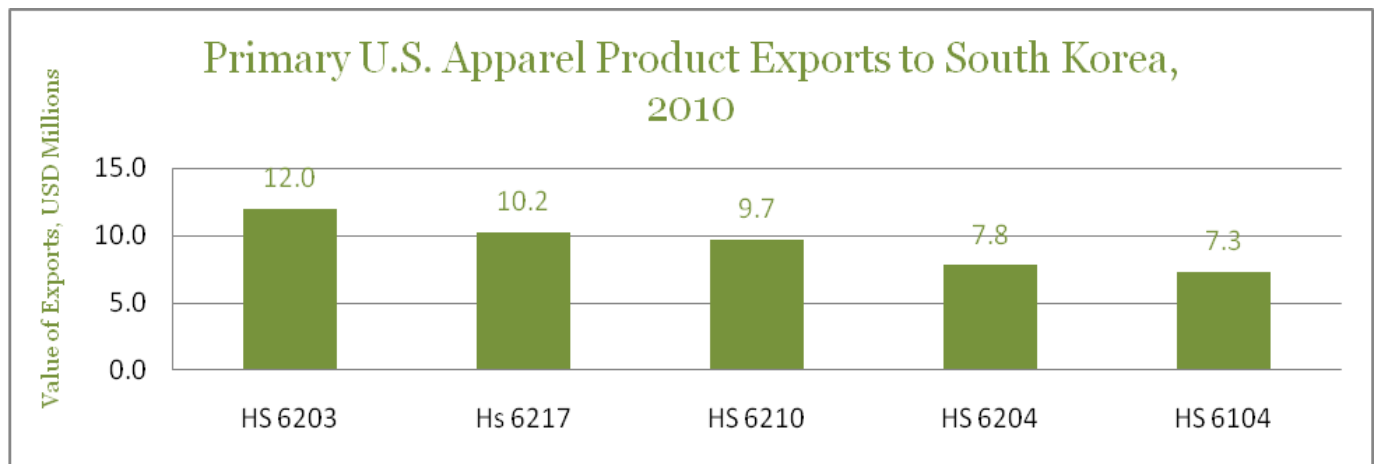
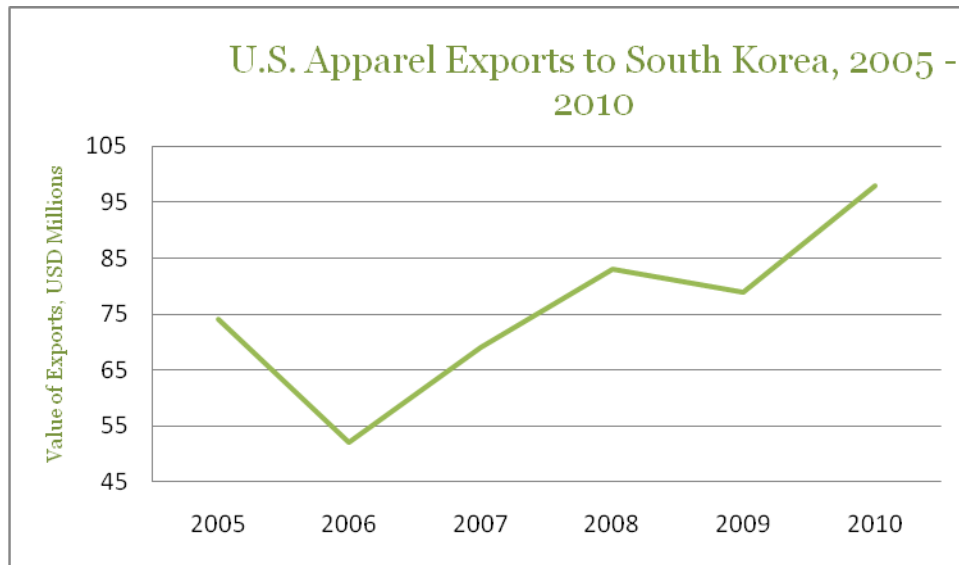
Tariffs: 0 – 13%; (the FTA would render nearly 95% of bilateral trade in consumer and industrial products duty free within 3 years, and most remaining tariffs would be eliminated within 10 years)

Non-Tariff Taxes (or Value Added Tax VAT): 10%

Transport: Goods can be released even before the filing of an import declaration and payment of tariffs; declarations may be filed at the Customs House before entering the ports, or before the goods are unloaded

For more information view the [OTEXA Market Report: South Korea](#)

5: SOUTH KOREA



HS 6203: Men's or boys suits, ensemb etc, not knit

HS 6217: Made-up cl access nesoi, garment etc parts nesoi

HS 6210: Garments, of felt etc, or fabric impregnated etc

HS 6204: Women's or girls' suits, ensemb etc, not knit etc

HS 6104: Women's or girls' suits, ensem etc, knit or croch

HARMONIZED SYSTEM

Classification of Textile and Apparel Products

The World Customs Organization (WCO) developed the Harmonized Commodity Description and Coding System (HS), also known as the Harmonized System. The system allows for the classification and categorization of goods and is applied globally and governs almost all international trade with regards to tariffs, duties, quotas and statistical analysis. The following tables show the classification of textiles and apparel goods under the guidelines of the Harmonized System. Understanding the HS number for a certain product will help determine potential tariffs on goods exported to foreign countries.

HS Chapters are two digit codes that refer to a product's category. The subheading allows for further detail on the product within a given category. The market profiles for the top and fastest growing export markets use the HS chapter to refer to relevant textile and apparel classifications. The following HS tables use the chapter and subheading (4 digit code) to show the product subcategories within each chapter.

HS 42: LEATHER ART; SADDLERY ETC; HANDBAGS ETC; GUT ART

HS 4201: SADDLERY, HARNESS, TRACES, LEADS ETC, ANY MATERIAL

HS 4202: TRAVEL GOODS, HANDBAGS, WALLETS, JEWELRY CASES ETC

HS 4203: ARTICLES OF APPAREL & ACCESS, LEATH & COMP LEATHER

HS 4204: ARTICLES OF LEATHER USED IN MACHINERY/MECH APPLIAN

HS 4205: ARTICLES OF LEATHER, NESOI

HS 4206: ARTICLES OF GUT NESOI, OF GOLDBEATERS SKIN ETC.

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	86,732	98,911	123,214	145,174	144,097	179,772	66,597	75,215
Japan	52,976	54,490	46,258	37,669	59,918	57,661	24,614	27,287
Mexico	21,287	20,597	23,384	35,192	29,211	37,129	11,394	12,949
Hong Kong	5,522	7,877	16,940	21,003	24,439	17,378	13,261	12,029
South Korea	37,447	12,959	15,495	25,070	23,729	15,919	12,537	11,943

HS 4201, HS 4203 – HS 4206 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 50: SILK, INCLUDING YARNS AND WOVEN FABRIC THEREOF

HS 5001: SILKWORM COCOONS SUITABLE FOR REELING

HS 5002: RAW SILK (NOT THROWN)

HS 5003: SILK WASTE, INCLUDING SILK YARN WASTE ETC.

HS 5004: SILK YARN, NOT SPUN FROM WASTE, NOT RETAIL PACKED

HS 5005: YARN SPUN FROM SILK WASTE NOT PUT UP FOR RETAIL SALE

HS 5006: SILK YARN & YARN FROM WASTE RETAIL PK; SILKWM GUT

HS 5007: WOVEN FABRICS OF SILK OR SILK WASTE



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	4,907	5,242	5,657	5,167	3,778	4,102	1,999	2,152
Mexico	1,242	24,459	3,578	2,419	3,229	1,438	734	816
Guyana	25	2,482	3,387	2,822	1,815	3,749	910	2,059
Dominican Republic	1,026	4,186	2,351	1,927	1,502	1,080	1,045	587
Hong Kong	3,421	4,962	4,469	2,080	1,153	1,263	554	432



HS 5001 – HS 5003 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 51: WOOL & ANIMAL HAIR, INCLUDING YARN AND WOVEN FABRIC

HS 5101: WOOL, NOT CARDED OR COMBED
 HS 5102: FINE OR COARSE ANIMAL HAIR, NOT CARDED OR COMBED
 HS 5103: WASTE OF WOOL OR OF FINE OR COARSE ANIMAL HAIR
 HS 5104: GARNETTED STOCK OF WOOL/FINE OR COARSE ANIMAL HAIR
 HS 5105: WOOL & FINE OR COARSE ANIMAL HAIR, CARDED & COMBED
 HS 5106: YARN OF CARDED WOOL, NOT PUT UP FOR RETAIL SALE
 HS 5107: YARN OF COMBED WOOL, NOT PUT UP FOR RETAIL SALE
 HS 5108: YARN OF FINE ANIMAL HAIR, NOT FOR RETAIL SALE
 HS 5109: YARN OF WOOL OR FINE ANIMAL HAIR, FOR RETAIL SALE
 HS 5110: YARN COARSE ANIMAL HAIR PUT UP OR NOT RETAIL SALE
 HS 5111: WOVEN FABRICS OF CARDED WOOL OR FINE ANIMAL HAIR
 HS 5112: WOVEN FABRICS OF COMBED WOOL OR FINE ANIMAL HAIR
 HS 5113: WOVEN FABRICS OF COARSE ANIMAL HAIR OR HORSEHAIR



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	23,276	35,971	13,918	12,896	24,989	22,526	8,334	7,839
Canada	18,180	21,712	21,536	16,440	11,067	14,852	5,456	6,782
Dominican Republic	7,975	5,778	2,536	2,771	3,635	1,874	1,819	1,594
Hong Kong	1,688	1,511	4,317	4,598	2,534	1,863	1,799	964
Guatemala	801	482	1,045	1,388	2,348	1,708	1,480	1,183



HS 5101 – HS 5105 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 52: COTTON, INCLUDING YARN AND WOVEN FABRIC THEREOF

HS 5201: COTTON, NOT CARDED OR COMBED
 HS 5202: COTTON WASTE (INCLUDING YARN WASTE ETC.)
 HS 5203: COTTON, CARDED OR COMBED
 HS 5204: COTTON SEWING THREAD, RETAIL PACKED OR NOT
 HS 5205: COTTON YARN (NOT SEWING THREAD) NU85%COT NO RETAIL
 HS 5206: COTTON YARN (NOT SEWING THREAD) UN85%COT NO RETAIL
 HS 5207: COTTON YARN (NOT SEWING THREAD) RETAIL PACKED
 HS 5208: WOVEN COTTON FABRICS, NU 85% CIT, WT NOV 200 G/M2
 HS 5209: WOVEN COTTON FABRICS, NU 85% CIT, WT OV 200 G/M2
 HS 5210: WOVEN COTTON FABRICS, UN85%COT, MMFMIX, NOV200G/M2
 HS 5211: WOVEN COTTON FABRICS, UN85%COT, MMFMIX, OV200G/M2
 HS 5212: WOVEN COTTON FABRICS NESOI



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Honduras	454,383	525,981	616,721	471,868	676,181	220,331	317,524
Mexico	528,553	355,095	375,617	359,942	376,111	179,311	177,711
Dominican Republic	289,367	230,090	233,860	242,586	282,895	126,049	120,179
El Salvador	74,450	93,473	108,274	83,178	26,489	48,743	14,676
Guatemala	104,917	125,151	94,431	64,932	69,791	30,074	33,744



HS 5201 – HS 5203 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 53: VEG TEXT FIB NESOI; VEG FIB & PAPER YNS & WOV FAB

HS 5301: FLAX, RAW ETC BUT NOT SPUN; FLAX TOW AND WASTE
 HS 5302: TRUE HEMP, RAW ETC NOT SPUN; TR HEM TOW AND WASTE
 HS 5303: JUTE & OTHE TEXT BAST FIB NESOI, RAW ETC & TWO ETC
 HS 5304: SISAL & OTH AGAVE TEXT FIBERS, RAW ETC & TOW ETC
 HS 5305: COCONUT, ABACA, RAMIE ETC NESOI, RAW ETC; TOW ETC
 HS 5306: FLAX YARN
 HS 5307: YARN OF JUTE & OTHER TEXTILE BAST FIBERS NESOI
 HS 5308: YARN OF VEGETABLE TEXTILE FIBERS NESOI
 HS 5309: WOVEN FABRICS OF FLAX
 HS 5310: WOVEN FABRICS OF JUTE OR OTH TEXT BAST FIBER NESOI
 HS 5311: WOV FAB OF OT VEG TEXTILE FIB WOV FAB OF PPR YARN



Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2005	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	4,200	4,994	6,199	5,798	5,292	6,442	2,301	2,923
Costa Rica	133	28	117	221	2,307	3,787	404	275
China	623	623	195	398	2,523	2,308	1,159	1,056
El Salvador	176	15	134	274	1,235	720	152	551
Nicaragua	35	4	153	2,585	1,159	1,375	666	928



HS 5301 – HS 5305 are products not covered by OTEXA. For export assistance, contact the U.S. Department of Agriculture (USDA). Export figures in the above table and the report do not include these categories.

HS 54: MANMADE FILAMENTS, INCLUDING YARNS & WOVEN FABRICS

HS 5401: SEWING THREAD OF MANMADE FILAMENTS, RETAIL OR NOT
 HS 5402: SYNTHETIC FILAMENT YARN (NO SEW THREAD), NO RETAIL
 HS 5403: ARTIFICIAL FILAMENT YARN (NO DEW THREAD), NO RETAIL
 HS 5404: SYN MONOFIL NOT UN 67 DEC, CR-SECT NOV1MM, STNO5MM
 HS 5405: ART MONOF, NUN67DEC CRSNOV1MM, STRIP ETC NOV5MM WD
 HS 5406: MANMADE FILAMENT YARN (NO SEW THREAD), RETAIL PACK
 HS 5407: WOVEN FAB OF SYN FIL YN, INCL MONOFIL 67 DEC ETC
 HS 5408: WOVEN FAB OF ART FIL YN, INCL MONOFIL 67 DEC ETC

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	505,870	387,773	360,663	301,303	360,529	103,074	131,959
Canada	432,402	408,125	371,492	271,666	295,692	86,835	92,730
Honduras	90,028	116,054	101,811	65,625	75,503	30,757	31,742
El Salvador	33,941	34,679	30,100	37,506	47,672	18,181	20,665
Australia	25,872	31,549	31,861	29,753	32,672	12,607	16,938

HS 5504 – HS 5505 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 55: MANMADE STAPLE FIBERS, INCL YARNS & WOVEN FABRICS

HS 5501: SYNTHETIC FILAMENT TOW
 HS 5502: ARTIFICIAL FILAMENT TOW
 HS 5503: SYNTHETIC STAPLE FIBERS, NOT CARDED, COMBED ETC.
 HS 5504: ARTIFICIAL STAPLE FIBERS, NOT CARDED, COMBED ETC.
 HS 5505: WASTE OF MANMADE FIBERS (INCLUDING NOILS ETC.)
 HS 5506: SYNTHETIC STAPLE FIBERS, CARDED, COMBED ETC.
 HS 5507: ARTIFIC STPL FIBER CRD CMB OR OTHWS PRCD FOR SPNG
 HS 5508: SEWING THREAD, MANMADE STAPLE FIBER, RETAIL OR NOT
 HS 5509: YARN (NO SEW THREAD), SYN STAPLE FIB, NOT RETAIL
 HS 5510: YARN (NO SEW THREAD), ART STAPLE FIB, NOT RETAIL
 HS 5511: YARN (NO SEW THREAD), MANMADE STAPLE FIBER, RETAIL
 HS 5512: WOV FABRIC, SYNTH STAPLE FIB NU 85% SYNTH ST FIBER
 HS 5513: WOV FABRIC, SYN ST FIB UN85%, COT MIX, NOV170G/M2
 HS 5514: WOV FABRIC, SYN ST FIB UN85%, COT MIX, OV 170 G/M2
 HS 5515: WOVEN FABRICS OF SYNTHETIC STAPLE FIBERS NESOI
 HS 5516: WOVEN FABRICS OF ARTIFICIAL STAPLE FIBERS

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	463,000	427,671	394,723	274,609	368,344	88,894	112,537
Honduras	83,875	140,122	226,747	153,349	284,401	77,028	129,071
Canada	273,706	235,174	211,709	161,782	186,408	39,965	37,956
Dominican Republic	75,592	59,354	36,825	31,640	48,220	15,753	20,496
El Salvador	48,243	29,486	21,021	29,862	20,129	11,593	6,590

HS 5501 – HS 5507 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 56: WADDING, FELT ETC; SP YARN; TWIN, ROPES ETC.

HS 5601: TEXT WADDING & ARTICLES; TEXT FIBERS NOV 5 MM, ETC
 HS 5602: FELT, IMPREGNATED, COATED, ETC. OR NOT
 HS 5603: NONWOVENS, WHETHER OR NOT IMPREGNATED, COATED ETC
 HS 5604: RUB THRED & CORD, TEXT COV; TEX YN ETC COV RUB ETC
 HS 5605: METAL YRN WHET O NT GIMP TEX YRN O STRIP W/METAL
 HS 5606: GIMP YRN & STROP, 5404/5405 CHEN YRN LOOP WALE-YRN
 HS 5607: TWINE, CORDAGE, ROPE & CABLES, COATED ETC OR NOT
 HS 5608: KNOTTED NET OF TWIN ETC; FISHE NET ETC OF TEXTILES
 HS 5609: ART O YRN LIKE OF HEAD 5404/5405 TWINE O CABLE NES

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	406,136	362,785	352,520	358,335	444,439	164,048	217,713
Canada	391,185	393,492	408,250	357,227	425,849	179,073	211,685
China	217,543	228,815	264,117	182,440	207,765	83,368	102,998
Belgium	134,794	121,108	145,813	105,623	138,916	61,686	66,775
Japan	103,722	68,013	75,878	70,987	89,470	23,287	48,052

HS 57: CARPETS AND OTHER TEXTILE FLOOR COVERINGS

HS 5701: CARPETS & OTHER TEXTILE FLOOR COVERINGS, KNOTTED
 HS 5702: CARPETS & OTH TEXT FLOOR COVER, WOVEN, NO TUFT ETC
 HS 5703: CARPETS & OTH TEXTILE FLOOR COVERINGS, TUFTED
 HS 5704: CARPETS & OTH TEXT FLOOR COVER, FELT, NO TUFT ETC
 HS 5705: OTHR CARPETS&OTHR TEX FLOOR COV,WHETHER/NOT MADE-UP

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	645,893	662,003	676,268	573,719	640,706	265,830	314,149
Mexico	90,785	80,144	96,995	58,531	88,929	24,766	41,324
United Kingdom	30,037	31,377	34,094	18,711	19,503	9,705	8,291
Australia	8,572	13,052	19,785	15,668	21,362	6,317	9,835
China	9,626	14,455	24,432	13,231	20,688	5,387	9,245

HS 58: SPEC WOV FABRICS; TUFTED FAB; LACE; TAPESTRIES ETC

HS 5801: WOVEN PILE & CHENILLE FABRICS NESOI (NO TERRY ETC)
 HS 5802: WOVEN TERRY FABRICS NESOI; TUFTED TEX FABRIC NESOI
 HS 5803: GAUZE (OTHER THAN NARROW FABRICS NOT OVER 30 CM)
 HS 5804: TULLES & OTHER NET FABRICS; LACE IN PC, ETC. NESOI
 HS 5805: HAND-WOV TAPESTRIES WALL HANG USE ONLY
 HS 5806: NARROW WOVEN FABRICS EXCEPT LABELS ETC IN PC ETC
 HS 5807: LABELS, BADGES ETC OF TEXTILES, IN THE PC ETC
 HS 5808: BRAIDS IN PC; ORN TRIM IN PC ETC; TASSELS ETC.
 HS 5809: WOVEN FABRICS OF METAL THREAD & METALIZED YARN NEC
 HS 5810: EMBROIDERY IN THE PIECE, IN STRIPS OR IN MOTIFS
 HS 5811: QUILT TEX PROD PC 1> LAYR W/PAD STCH N/EMBR H 5810

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	392,388	311,274	242,048	192,859	205,653	90,388	106,763
Canada	73,078	71,909	69,360	55,925	57,470	26,917	27,946
Honduras	45,550	38,275	39,111	45,040	69,485	21,521	37,005
Dominican Republic	70,232	47,748	38,030	26,809	17,831	16,836	9,399
Guatemala	9,576	8,571	12,872	18,968	24,250	7,627	12,037

HS 59: IMPREGNATED ETC TEXT FABRICS; TEX ART FOR INDUSTRY

HS 5901: TEXTILE BOOK COV FAB; TRAC CL; PAIN CANVAS ETC
 HS 5902: TIRE CORD FABRIC OF HIGH TENACITY YARN, NYLON ETC
 HS 5903: TEXTILE FABRICS (NOT TIRE CORD) COATE ETC, PLASTICS
 HS 5904: LINOLEUM; FLOOR COVER WITH COAT ETC ON A TEXT BASE
 HS 5905: TEXTILE WALL COVERINGS
 HS 5906: RUBBERIZED TEXTILE FABRICS, OTHER THAN TIRE CORD
 HS 5907: TEXTILE FABRC,COATED,ETC,THEATRCL SCENERY,BACK-CLOTHS
 HS 5908: TEXTILE WICKS FOR LAMPS ETC AND GAS MANTLES ETC
 HS 5909: TEXTILE HOSEPIPING AND SIMILAR TEXTILE TUBING
 HS 5910: TRANSOMS/CONVYR BELT, TEX MAT, WHTHR/NT REINFC D, CTD
 HS 5911: TEXTILE PRODUCTS ETC. FOR SPECIFIC TECH USES NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	529,877	621,042	562,734	461,995	671,198	191,173	338,759
Canada	390,322	374,862	349,315	279,808	316,117	136,886	151,784
China	56,436	63,734	70,602	66,247	83,378	32,734	39,657
Germany	48,569	61,162	65,791	51,636	63,631	23,309	32,334
Hong Kong	52,954	55,822	55,409	48,360	71,307	23,656	36,242

HS 5904 are products not covered by OTEXA. Export figures in the above table and the report does not include this category.

HS 60: KNITTED OR CROCHETED FABRICS

HS 6001: PILE FABRICS, KNITTED OR CROCHETED
 HS 6002: KNITTED OR CROCHETED FABRICS, NESOI
 HS 6003: KNIT/CROCH FAB, WD<30CM, NT OF HEADS 6001/6002
 HS 6004: KNIT/CROCH FAB. WD>30 CM,5%>ELASTO YARN NTH D 6001
 HS 6005: WARP KNIT FABRICS, OTHER THAN OF HEADIS 6001-6004
 HS 6006: KNITTED OR CROCHETED FABRICS, NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	618,445	629,806	565,597	366,825	415,409	179,932	211,435
El Salvador	231,080	234,656	252,558	137,676	202,517	76,426	103,696
Honduras	316,563	340,134	338,020	106,937	94,727	63,049	50,026
Canada	110,923	85,722	74,628	63,050	66,187	31,841	36,687
Dominican Republic	107,713	117,747	86,729	55,251	64,426	23,430	33,693

HS 61: APPAREL ARTICLES AND ACCESSORIES, KNIT OR CROCHET

HS 6101: MENS OR BOYS OVERCOATS ETC, KNIT OR CROCHET
 HS 6102: WOMENS OR GIRLS OVERCOATS ETC, KNIT OF CROCHET
 HS 6103: MENS OR BOYS SUITS, ENSEMBLES ETC, KNIT OR CROCH
 HS 6104: WOMENS OR GIRLS SUITS, ENSEM ETC, KNIT OR CROCH
 HS 6105: MENS OR BOYS SHIRTS, KNITTED OR CROCHETED
 HS 6106: WOMENS OR GIRLS BLOUSES & SHIRTS, KNIT OR CROCH
 HS 6107: MENS OR BOYS UNDERPANTS, PGS, ETC, KNIT OR CROCH
 HS 6108: WOMENS OR GIRLS SLIPS, PJS, ETC, KNIT OR CROCHET
 HS 6109: T-SHIRTS, SINGLET, TANK TOPS ETC, KNIT OR CROCHET
 HS 6110: SWEATERS, PULLOVERS, VESTS ETC, KNIT OR CROCHET
 HS 6111: BABIES GARMENTS & ACCESSORIES, KNIT OR CROCHETED
 HS 6112: TRACK SUITS, SKI-SUITS & SWIMWEAR, KNIT OR CROCHET
 HS 6113: GARMENTS, KNIT ETC, COATED ETC RUBBER, PLASTIC ETC
 HS 6114: GARMENTS NESOI, KNITTED OR CROCHETED
 HS 6115: PANTYHOSE, SOCKS & OTHER HOSIERY, KNIT OR CROCHET
 HS 6116: GLOVES, MITTENS AND MITTS, KNITTED OR CROCHETED
 HS 6117: MADE-UP CLOTHING ACCESS NESOI, PARTS ETC, KNIT ETC

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	546,507	563,649	675,097	606,536	695,454	284,567	326,238
Mexico	580,020	405,639	395,486	423,731	478,399	191,730	226,059
Japan	105,714	96,453	100,733	121,290	140,042	59,344	71,835
United Kingdom	66,602	75,528	94,163	96,562	109,700	41,552	50,171
Honduras	236,852	199,566	82,342	92,208	106,324	43,933	55,440

HS 62: APPAREL ARTICLES AND ACCESSORIES, NOT KNIT ETC.

HS 6201: MENS OR BOYS OVERCOATS, CLOAKS ETC, NOT KNIT ETC
 HS 6202: WOMENS OR GIRLS OVERCOATS ETC, NOT KNIT OR CROCH
 HS 6203: MENS OR BOYS SUITS, ENSEMBLES ETC, NOT KNIT ETC
 HS 6204: WOMENS OR GIRLS SUITS, ENSEMB ETC, NOT KNIT ETC
 HS 6205: MENS OR BOYS SHIRTS, NOT KNITTED OR CROCHETED
 HS 6206: WOMENS OR GIRLS BLOUSES, SHIRTS ETC NOT KNIT ETC
 HS 6207: MENS OR BOYS UNDERSHIRTS ETC, NOT KNIT OR CROCH
 HS 6208: WOMENS OR GIRLS SLIPS ETC, NOT KNIT OR CROCHET
 HS 6209: BABIES GARMENTS & ACCESSORIES, NOT KNIT OR CROCH
 HS 6210: GARMENTS, OF FELT ETC, OR FABRIC IMPREGNATED ETC
 HS 6211: TRACK SUITS, SKI-SUITS & SWIMWEAR, NOT KNIT ETC
 HS 6212: BRAS, GIRDLES, GARTERS ETC., KNITTED ETC OR NOT
 HS 6213: HANDKERCHIEFS
 HS 6214: SHAWLS, SCARVES, MUFFLERS, MANTILLAS, VEILS ETC.
 HS 6215: TIES, BOW TIES & CRAVATS, NOT KNITTED OR CROCHETED
 HS 6216: GLOVES, MITTENS AND MITTS, NOT KNIT OR CROCHETED
 HS 6217: MADE-UP CL ACCESS NESOI, GARMENT ETC PARTS NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	514,226	547,763	632,165	577,569	645,417	279,013	304,370
Mexico	378,589	266,607	264,305	246,855	251,953	116,236	122,978
Dominican Republic	82,476	106,676	99,297	87,796	103,976	46,952	51,443
Japan	120,259	85,292	90,301	79,727	89,849	40,528	39,108
United Kingdom	45,469	50,874	56,818	63,482	89,614	27,437	37,065

HS 63: TEXTILE ART NESOI; NEEDLECRAFT SETS; WORK TEXT ART

HS 6301: BLANKETS AND TRAVELING RUGS
 HS 6302: BED LINEN, TABLE LINEN TOILET LINEN & KITCH LINEN
 HS 6303: CURTAINS & INTERIOR BLINDS; CURTAIN & BED VALANCES
 HS 6304: FURNISHING ARTICLES OF TEXTILE MATERIALS NESOI
 HS 6305: SACKS & BAGS OF TEXTILE MATERIAL FOR PACKING GOODS
 HS 6306: TARPAULINS, SAILS, AWNINGS, TENTS, ETC.
 HS 6307: MADE-UP ARTICLES OF TEXTILE MATERIALS NESOI
 HS 6308: NEEDLECRAFT SETS OF WOV FABRIC & YARN, RETAIL PACK
 HS 6309: WORN CLOTHING AND OTHER WORN TEXTILE ARTICLES
 HS 6310: USED OR NEW RAGS, SCRAP TWINE ETC OF TEXT MATERIAL

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	428,053	438,446	451,837	410,331	453,601	153,306	181,999
Mexico	157,686	192,028	202,520	195,564	209,296	81,949	75,649
Germany	41,565	47,635	52,497	58,354	60,827	24,176	26,602
Afghanistan	1,444	1,437	4,317	40,031	15,212	15,317	7,250
Netherlands	20,465	22,969	34,556	40,873	43,434	20,392	21,256

HS 65: HEADGEAR AND PARTS THEREOF

HS 6501: HAT FORMS/BODIES,HOODS,PLATEAU&MANCHONS OF FELT
 HS 6502: HAT SHAPES,PLAITED OR ASSEMBLED STRIPS ANY MATERIAL
 HS 6503: FELT HATS & OTHER FELT HEADGEAR FROM HEADING 6501
 HS 6504: HATS&OTHR HEGR,PLAITD/ASSEMBLD STRIPS ANY MATERIAL
 HS 6505: HATS & HEADGEAR, KNIT ETC, LACE, ETC IN PC; HR NET
 HS 6506: HEADGEAR NESOI, WHETHER OR NOT LINED OR TRIMMED
 HS 6507: HDBANDS,LININGS,COVERS,FRAMES,VISORS,ETC CHINSTRAP

Top 5 U.S. Export Markets (Export Value in USD Thousands)


	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	36,794	38,571	40,866	37,056	37,552	15,814	15,060
Japan	7,775	6,878	7,013	6,957	6,294	2,799	2,956
Mexico	5,106	5,782	6,957	4,980	6,829	1,427	2,090
Germany	3,325	3,595	3,137	3,592	2,711	1,561	603
United Kingdom	1,500	1,895	2,225	2,502	2,466	851	943

HS 70: GLASS AND GLASSWARE

HS 7001: CULLET A OTH WST A SCRP GLASS; GLASS IN MASS
 HS 7002: GLASS IN BALLS (NOT MICROS), RODS OR TUBES, UNWORK
 HS 7003: CAST & ROLLED GLASS, IN SHEETS OR PROFILES ETC
 HS 7004: DRAWN & BLOWN GLASS, IN SHEETS ETC
 HS 7005: FLOAT GLASS & SURF GROUND OR POLISHED SHEETS ETC
 HS 7006: GLS OF 7003-5 BNT,EDG WKD, ENGR,DRL,ENML OTHR ETC
 HS 7007: SAFETY GLASS, OF TEMPERED OR LAMINATED GLASS
 HS 7008: MULTIPLE-WALLED INSULATING UNITS OF GLASS
 HS 7009: GLASS MIRRORS, FRAMED OR NOT, INC REARVIEW MIRRORS
 HS 7010: GLASS CONTAINERS FOR PACKING ETC & GLASS CLOSURES
 HS 7011: GLASS ENVELOPES, OPEN & GLASS PARTS ETC
 HS 7012: GLASS INNERS FOR VACUUM FLASKS A OTH VACUUM VESSLS
 HS 7013: GLASSWARE FOR TABLE, KITCHEN, TOILET ETC USE NESOI
 HS 7014: SIGNAL GLASSWARE & GLASS OPTIC ELEM NESOI NOT WRKD
 HS 7015: CLOCK ETC GLASSES; SPECT GLASSES NOT OPT WORK, ETC
 HS 7016: GLASS PAVING BLOCKS ETC; GL CUBES, LEAD WINDOW ETC
 HS 7017: GLASSWARE FOR LAB, HYGIENIC OR PHARMACEUTICAL USE
 HS 7018: GLASS BEADS ETC & ARTICLES NESOI, LW GLASS ORN ETC
 HS 7019: GLASS FIBERS & ARTICLES THEREOF (YARN ETC.)
 HS 7020: ARTICLES OF GLASS, NESOI

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Mexico	62,244	67,453	85,952	95,535	102,179	41,816	48,443
Canada	91,944	97,994	103,543	60,710	71,256	30,495	36,167
China	30,715	47,586	44,357	39,480	67,773	17,638	28,866
Belgium	39,016	37,420	48,485	18,553	22,043	8,366	11,240
Germany	18,505	14,097	13,628	10,124	14,501	5,054	7,583

 HS 7001 – HS 7018 and 7020 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

HS 94: FURNITURE; BEDDING ETC; LAMPS NESOI ETC; PREFAB BD

HS 9401: SEATS (EXCEPT BARBER, DENTAL, ETC), AND PARTS

HS 9402: MEDICAL, SURGICAL, DENTAL OR VETERINARY FURN ETC

HS 9403: FURNITURE NESOI AND PARTS THEREOF

HS 9404: MATTRESS SUPPORTS; ARTICLES OF BEDDING ETC.

HS 9405: LAMPS & LIGHTING FITTINGS & PARTS ETC NESOI

HS 9406: PREFABRICATED BUILDINGS

Top 5 U.S. Export Markets (Export Value in USD Thousands)

	2006	2007	2008	2009	2010	1H 09	1H 10
Canada	124,329	150,054	146,234	114,473	127,398	52,085	60,715
Mexico	24,138	19,990	23,657	16,554	24,781	6,426	10,451
Australia	1,118	2,608	1,714	2,957	2,426	1,165	1,356
United Kingdom	6,861	8,135	4,660	2,882	2,521	1,509	1,165
Japan	3,131	3,524	3,271	2,772	3,875	1,276	1,709

HS 9401 – HS 9403 and 9405 – 9406 are products not covered by OTEXA. Export figures in the above table and the report do not include these categories.

DATA SOURCES

Data used in this report were obtained from the following sources:

Central Intelligence Agency, *The World Factbook*

International Monetary Fund, World Economic Outlook Database, April 2010

United Nations, Statistics Division, International Merchandise Trade Statistics

U.S. Department of Commerce, Bureau of Census, Foreign Trade Division

U.S. Department of Commerce, Export.gov, TradeStats Express

U.S. Department of Commerce, International Trade Administration

U.S. Department of Commerce, International Trade Administration, Office of Textiles and Apparel

U.S. Department of State, Electronic Information and Publications Office, Background Notes

Office of Textiles and Apparel

O TEXA

Enhancing Competitiveness of U.S. Industry

O TEXA is actively involved in two priority initiatives: the **National Export Initiative (NEI)** and the **Sustainable Manufacturing Initiative (SMI)**. The NEI, announced by President Obama during his State of the Union speech on January 27, 2010, has a goal of doubling exports in 5 years to support the creation of 2 million American jobs. The SMI identifies U.S. industry's most pressing sustainable manufacturing challenges and coordinates public and private sector efforts to address these challenges. O TEXA is actively engaged in evaluating legislation and regulation that could impact the competitiveness of the U.S. textile and apparel industries, including the Berry Amendment.

Research and Information Services

O TEXA evaluates the current state of the domestic textiles and apparel industry, maintains economic data covering textiles and apparel, and conducts research into U.S. access to foreign markets. O TEXA provides information on a wide variety of topics including Intellectual Property Rights (IPR), customs procedures, transport, finance, tariffs and taxes.

Trade Negotiations and Enforcement

To ensure fair and balanced trade, O TEXA negotiates and implements Free Trade Agreement provisions. O TEXA also works with industry members to identify and resolve trade barriers in foreign markets and unfair trade practices.

Trade Promotion and Business Opportunities

Through trade promotion events organized by O TEXA, stakeholders can stay informed of the benefits of Free Trade Agreements (FTAs) and preference programs, potential markets for business, and new business opportunities.

Information, Counseling and Advisory Services

Access online resources and get personalized counseling as you prepare to enter new international markets. O TEXA has developed information on design, supply chain, retailing and other business areas to facilitate participation of U.S. companies in international markets. Trade specialists are also available to provide advice if your company is being adversely affected by trade barriers or unfair practices

Strategy, Planning and Market Research

As you look to enter new markets, O TEXA can help you develop and improve your international business strategy and assist you in targeting the best international markets for your products. Different countries have different tariffs and import fees – O TEXA can identify this information as well as Schedule B and HS numbers.

Advertising and Promotional Events

O TEXA can help increase your brand awareness and market exposure globally. In addition to events such as trade missions and trade shows, O TEXA organizes educational seminars, onsite company visits for training and strategy development, and matching services to help U.S. firms meet international buyers, distributors and representatives. O TEXA promotes American branded textile and apparel products, including the **Made In USA** label, as a global quality standard.

O TEXA

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